

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON D.C. 20549**

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**For the quarterly period ended June 30, 2024
OR**

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 001-39220

CARRIER GLOBAL CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of Incorporation or Organization)

83-4051582
(I.R.S. Employer Identification No.)

13995 Pasteur Boulevard, Palm Beach Gardens, Florida 33418
(Address of principal executive offices, including zip code)
(561) 365-2000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|---------------------------------|--------------------------|--|
| Common Stock (\$0.01 par value) | CARR | New York Stock Exchange |
| 4.375% Notes due 2025 | CARR25 | New York Stock Exchange |
| 4.125% Notes due 2028 | CARR28 | New York Stock Exchange |
| 4.500% Notes due 2032 | CARR32 | New York Stock Exchange |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| | | | |
|-------------------------|-------------------------------------|---------------------------|--------------------------|
| Large accelerated filer | <input checked="" type="checkbox"/> | Accelerated filer | <input type="checkbox"/> |
| Non-accelerated filer | <input type="checkbox"/> | Smaller reporting company | <input type="checkbox"/> |
| | | Emerging growth company | <input type="checkbox"/> |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of July 15, 2024, there were 902,751,929 shares of Common Stock outstanding.

CARRIER GLOBAL CORPORATION
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Three and Six Months Ended June 30, 2024

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Carrier Global Corporation and its subsidiaries' names, abbreviations thereof, logos and product and service designators are all either the registered or unregistered trademarks or trade names of Carrier Global Corporation and its subsidiaries. Names, abbreviations of names, logos and products and service designators of other companies are either the registered or unregistered trademarks or trade names of their respective owners. As used herein, the terms "we," "us," "our," "the Company" or "Carrier," unless the context otherwise requires, mean Carrier Global Corporation and its subsidiaries. References to internet websites in this Form 10-Q are provided for convenience only. Information available through these websites is not incorporated by reference into this Form 10-Q.

PART I – FINANCIAL INFORMATION
Item 1. Financial Statements

CARRIER GLOBAL CORPORATION
CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
(Unaudited)

| <i>(In millions, except per share amounts)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|-----------------------------|----------|---------------------------|-----------|
| | 2024 | 2023 | 2024 | 2023 |
| Net sales | | | | |
| Product sales | \$ 6,004 | \$ 5,355 | \$ 11,546 | \$ 10,041 |
| Service sales | 685 | 637 | 1,325 | 1,224 |
| Total Net sales | 6,689 | 5,992 | 12,871 | 11,265 |
| Costs and expenses | | | | |
| Cost of products sold | (4,296) | (3,769) | (8,294) | (7,227) |
| Cost of services sold | (515) | (468) | (994) | (905) |
| Research and development | (187) | (151) | (411) | (290) |
| Selling, general and administrative | (975) | (784) | (1,960) | (1,505) |
| Total Costs and expenses | (5,973) | (5,172) | (11,659) | (9,927) |
| Equity method investment net earnings | 90 | 52 | 121 | 96 |
| Other income (expense), net | 2,885 | (383) | 2,858 | (390) |
| Operating profit | 3,691 | 489 | 4,191 | 1,044 |
| Non-service pension (expense) benefit | (1) | — | (1) | — |
| Interest (expense) income, net | (166) | (67) | (331) | (113) |
| Income from operations before income taxes | 3,524 | 422 | 3,859 | 931 |
| Income tax (expense) benefit | (1,155) | (189) | (1,201) | (311) |
| Net income from operations | 2,369 | 233 | 2,658 | 620 |
| Less: Non-controlling interest in subsidiaries' earnings from operations | 32 | 34 | 52 | 48 |
| Net income attributable to common shareowners | \$ 2,337 | \$ 199 | \$ 2,606 | \$ 572 |
| Earnings per share | | | | |
| Basic | \$ 2.59 | \$ 0.24 | \$ 2.90 | \$ 0.68 |
| Diluted | \$ 2.55 | \$ 0.23 | \$ 2.85 | \$ 0.67 |
| Weighted-average number of shares outstanding | | | | |
| Basic | 902.4 | 836.0 | 900.2 | 835.5 |
| Diluted | 915.3 | 850.9 | 913.6 | 851.5 |

The accompanying notes are an integral part of the Unaudited Condensed Consolidated Financial Statements.

CARRIER GLOBAL CORPORATION
CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (LOSS)
(Unaudited)

| <i>(In millions)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|-----------------------------|--------|---------------------------|--------|
| | 2024 | 2023 | 2024 | 2023 |
| Net income from operations | \$ 2,369 | \$ 233 | \$ 2,658 | \$ 620 |
| Other comprehensive income (loss), net of tax: | | | | |
| Foreign currency translation adjustments arising during period | (188) | (63) | (576) | (9) |
| Pension and post-retirement benefit plan adjustments | 1 | — | 1 | — |
| Amortization of unrealized cash flow hedging gain (loss) | (1) | — | (2) | — |
| Divestitures | 373 | — | 373 | — |
| Other comprehensive income (loss), net of tax | 185 | (63) | (204) | (9) |
| Comprehensive income (loss) | 2,554 | 170 | 2,454 | 611 |
| Less: Comprehensive income (loss) attributable to non-controlling interest | 31 | 26 | 48 | 42 |
| Comprehensive income (loss) attributable to common shareowners | \$ 2,523 | \$ 144 | \$ 2,406 | \$ 569 |

The accompanying notes are an integral part of the Unaudited Condensed Consolidated Financial Statements.

CARRIER GLOBAL CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEET
(Unaudited)

| <i>(In millions)</i> | As of | |
|--|------------------|----------------------|
| | June 30, 2024 | December 31, 2023 |
| Assets | | |
| Cash and cash equivalents | \$ 2,919 | \$ 10,015 |
| Accounts receivable, net | 3,187 | 2,481 |
| Contract assets | 333 | 306 |
| Inventories, net | 3,045 | 2,217 |
| Assets held for sale | 1,601 | 3,314 |
| Other current assets | 488 | 447 |
| Total current assets | 11,573 | 18,780 |
| Future income tax benefits | 939 | 739 |
| Fixed assets, net | 3,117 | 2,293 |
| Operating lease right-of-use assets | 635 | 491 |
| Intangible assets, net | 7,048 | 1,028 |
| Goodwill | 15,245 | 7,989 |
| Pension and post-retirement assets | 81 | 32 |
| Equity method investments | 1,221 | 1,140 |
| Other assets | 565 | 330 |
| Total Assets | \$ 40,424 | \$ 32,822 |
| Liabilities and Equity | | |
| Accounts payable | \$ 3,181 | \$ 2,742 |
| Accrued liabilities | 4,262 | 2,811 |
| Contract liabilities | 493 | 425 |
| Liabilities held for sale | 687 | 862 |
| Current portion of long-term debt | 2,052 | 51 |
| Total current liabilities | 10,675 | 6,891 |
| Long-term debt | 11,270 | 14,242 |
| Future pension and post-retirement obligations | 247 | 155 |
| Future income tax obligations | 2,184 | 535 |
| Operating lease liabilities | 501 | 391 |
| Other long-term liabilities | 1,468 | 1,603 |
| Total Liabilities | 26,345 | 23,817 |
| Commitments and contingent liabilities (Note 19) | | |
| Equity | | |
| Common stock | 9 | 9 |
| Treasury stock | (1,972) | (1,972) |
| Additional paid-in capital | 8,563 | 5,535 |
| Retained earnings | 8,854 | 6,591 |
| Accumulated other comprehensive loss | (1,686) | (1,486) |
| Non-controlling interest | 311 | 328 |
| Total Equity | 14,079 | 9,005 |
| Total Liabilities and Equity | \$ 40,424 | \$ 32,822 |

The accompanying notes are an integral part of the Unaudited Condensed Consolidated Financial Statements.

CARRIER GLOBAL CORPORATION
CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
(Unaudited)

| <i>(In millions)</i> | Accumulated Other Comprehensive Income (Loss) | Common Stock | Treasury Stock | Additional Paid-In Capital | Retained Earnings | Non- Controlling Interest | Total Equity |
|--|---|-----------------|-------------------|----------------------------------|----------------------|---------------------------------|------------------|
| Balance as of December 31, 2023 | \$ (1,486) | \$ 9 | \$ (1,972) | \$ 5,535 | \$ 6,591 | \$ 328 | \$ 9,005 |
| Net income | — | — | — | — | 269 | 20 | 289 |
| Other comprehensive income (loss), net of tax | (386) | — | — | — | — | (3) | (389) |
| Shares issued under incentive plans, net | — | — | — | (22) | — | — | (22) |
| Stock-based compensation | — | — | — | 23 | — | — | 23 |
| Acquisition of VCS Business | — | — | — | 3,000 | — | — | 3,000 |
| Balance as of March 31, 2024 | \$ (1,872) | \$ 9 | \$ (1,972) | \$ 8,536 | \$ 6,860 | \$ 345 | \$ 11,906 |
| Net income | — | — | — | — | 2,337 | 32 | 2,369 |
| Other comprehensive income (loss), net of tax | 186 | — | — | — | — | (1) | 185 |
| Dividends declared on common stock ⁽¹⁾ | — | — | — | — | (343) | — | (343) |
| Shares issued under incentive plans, net | — | — | — | 2 | — | — | 2 |
| Stock-based compensation | — | — | — | 25 | — | — | 25 |
| Dividends attributable to non-controlling interest | — | — | — | — | — | (65) | (65) |
| Balance as of June 30, 2024 | \$ (1,686) | \$ 9 | \$ (1,972) | \$ 8,563 | \$ 8,854 | \$ 311 | \$ 14,079 |

| <i>(In millions)</i> | Accumulated Other Comprehensive Income (Loss) | Common Stock | Treasury Stock | Additional Paid-In Capital | Retained Earnings | Non- Controlling Interest | Total Equity |
|--|---|-----------------|-------------------|----------------------------------|----------------------|---------------------------------|-----------------|
| Balance as of December 31, 2022 | \$ (1,688) | \$ 9 | \$ (1,910) | \$ 5,481 | \$ 5,866 | \$ 318 | \$ 8,076 |
| Net income | — | — | — | — | 373 | 14 | 387 |
| Other comprehensive income (loss), net of tax | 52 | — | — | — | — | 2 | 54 |
| Shares issued under incentive plans, net | — | — | — | (9) | — | — | (9) |
| Stock-based compensation | — | — | — | 22 | — | — | 22 |
| Treasury stock repurchase | — | — | (62) | — | — | — | (62) |
| Balance as of March 31, 2023 | \$ (1,636) | \$ 9 | \$ (1,972) | \$ 5,494 | \$ 6,239 | \$ 334 | \$ 8,468 |
| Net income | — | — | — | — | 199 | 34 | 233 |
| Other comprehensive income (loss), net of tax | (55) | — | — | — | — | (8) | (63) |
| Dividends declared on common stock ⁽²⁾ | — | — | — | — | (309) | — | (309) |
| Shares issued under incentive plans, net | — | — | — | (18) | — | — | (18) |
| Stock-based compensation | — | — | — | 18 | — | — | 18 |
| Dividends attributable to non-controlling interest | — | — | — | — | — | (41) | (41) |
| Balance as of June 30, 2023 | \$ (1,691) | \$ 9 | \$ (1,972) | \$ 5,494 | \$ 6,129 | \$ 319 | \$ 8,288 |

⁽¹⁾ Cash dividends declared were \$0.38 per share for the three months ended June 30, 2024

⁽²⁾ Cash dividends declared were \$0.37 per share for the three months ended June 30, 2023

The accompanying notes are an integral part of the Unaudited Condensed Consolidated Financial Statements.

CARRIER GLOBAL CORPORATION
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
(Unaudited)

| <i>(In millions)</i> | Six Months Ended June 30, | |
|---|----------------------------------|-----------------|
| | 2024 | 2023 |
| Operating Activities | | |
| Net income from operations | \$ 2,658 | \$ 620 |
| Adjustments to reconcile net income to net cash flows from operating activities: | | |
| Depreciation and amortization | 625 | 273 |
| Deferred income tax provision | (338) | (110) |
| Stock-based compensation costs | 48 | 40 |
| Equity method investment net earnings | (121) | (96) |
| (Gain) loss on sale of investments / deconsolidation | (2,881) | 276 |
| Changes in operating assets and liabilities | | |
| Accounts receivable, net | (286) | (406) |
| Contract assets | (62) | (40) |
| Inventories, net | (2) | (59) |
| Other current assets | (52) | (105) |
| Accounts payable and accrued liabilities | 1,118 | 120 |
| Contract liabilities | (19) | 37 |
| Distributions from equity method investments | 12 | 10 |
| Other operating activities, net | — | (56) |
| Net cash flows provided by (used in) operating activities | <u>700</u> | <u>504</u> |
| Investing Activities | | |
| Capital expenditures | (215) | (144) |
| Investment in businesses, net of cash acquired | (10,779) | (56) |
| Dispositions of businesses | 4,877 | 36 |
| Settlement of derivative contracts, net | (185) | (14) |
| Kidde-Fenwal, Inc. deconsolidation | — | (134) |
| Other investing activities, net | 29 | 16 |
| Net cash flows provided by (used in) investing activities | <u>(6,273)</u> | <u>(296)</u> |
| Financing Activities | | |
| Increase (decrease) in short-term borrowings, net | — | (19) |
| Issuance of long-term debt | 2,555 | 6 |
| Repayment of long-term debt | (3,542) | (12) |
| Repurchases of common stock | — | (62) |
| Dividends paid on common stock | (330) | (309) |
| Dividends paid to non-controlling interest | (67) | (41) |
| Other financing activities, net | (22) | (69) |
| Net cash flows provided by (used in) financing activities | <u>(1,406)</u> | <u>(506)</u> |
| Effect of foreign exchange rate changes on cash and cash equivalents | (82) | (13) |
| Net increase (decrease) in cash and cash equivalents and restricted cash, including cash classified in current assets held for sale | <u>(7,061)</u> | <u>(311)</u> |
| Less: Change in cash balances classified as assets held for sale | 34 | — |
| Net increase (decrease) in cash and cash equivalents and restricted cash | <u>(7,095)</u> | <u>(311)</u> |
| Cash, cash equivalents and restricted cash, beginning of period | 10,017 | 3,527 |
| Cash, cash equivalents and restricted cash, end of period | 2,922 | 3,216 |
| Less: restricted cash | 3 | 7 |
| Cash and cash equivalents, end of period | \$ 2,919 | \$ 3,209 |

The accompanying notes are an integral part of the Unaudited Condensed Consolidated Financial Statements.

CARRIER GLOBAL CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

NOTE 1: DESCRIPTION OF THE BUSINESS

Carrier Global Corporation (the "Company") is a global leader in intelligent climate and energy solutions with a focus on providing differentiated, digitally-enabled lifecycle solutions to its customers. The Company's portfolio includes industry-leading brands such as Carrier, Viessmann, Toshiba, Automated Logic, Carrier Transicold, Kidde and Edwards that offer innovative heating, ventilating, air conditioning ("HVAC"), refrigeration, fire and building automation technologies to help make the world safer and more comfortable. The Company also provides a broad array of related building services, including audit, design, installation, system integration, repair, maintenance and monitoring. The Company's operations are classified into three segments: HVAC, Refrigeration and Fire & Security.

In the opinion of management, the accompanying Unaudited Condensed Consolidated Financial Statements contain all adjustments (which include normal recurring adjustments) necessary to state fairly the financial position, results of operations and cash flows for the periods presented. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States ("U.S. GAAP") have been omitted pursuant to the rules and regulations of the United States Securities and Exchange Commission (the "SEC"). The accompanying Unaudited Condensed Consolidated Financial Statements should be read in conjunction with the audited financial statements and notes thereto included in the Company's Annual Report on Form 10-K for 2023 filed with the SEC on February 6, 2024 (the "2023 Form 10-K").

NOTE 2: BASIS OF PRESENTATION

The Unaudited Condensed Consolidated Financial Statements include all accounts of the Company and its wholly-owned and majority-owned subsidiaries in which it has control. Inter-company accounts and transactions have been eliminated. Related party transactions between the Company and its equity method investees have not been eliminated. Non-controlling interest represents a non-controlling investor's interests in the results of subsidiaries that the Company controls and consolidates.

Acquisition of Viessmann Climate Solutions

On April 25, 2023, the Company announced that it entered into a Share Purchase Agreement (the "Agreement") to acquire the climate solutions business (the "VCS Business") of Viessmann Group GmbH & Co. KG ("Viessmann"), a privately-held company. The acquisition was completed on January 2, 2024. As a result, the assets, liabilities and results of operations of the VCS Business are consolidated in the accompanying Unaudited Condensed Consolidated Financial Statements as of the date of acquisition and reported within the Company's HVAC segment. See Note 15 – Acquisitions for additional information.

Portfolio Transformation

On December 7, 2023, the Company entered into a stock purchase agreement to sell its Access Solutions business ("Access Solutions") to Honeywell International Inc. As a result, the assets and liabilities of Access Solutions are presented as held for sale on the accompanying Unaudited Condensed Consolidated Balance Sheet as of December 31, 2023, and recorded at the lower of their carrying value or fair value less estimated cost to sell. The sale of Access Solutions was completed on June 2, 2024. See Note 16 - Divestitures for additional information.

On December 12, 2023, the Company entered into a stock purchase agreement to sell its Commercial Refrigeration business ("CCR") to Haier Group Corporation for an enterprise value of approximately \$775 million. In addition, the net assets of the Company's Industrial Fire business ("Industrial Fire") met the criteria to be classified as held for sale during the fourth quarter of 2023. As a result, the assets and liabilities of each business are presented as held for sale in the accompanying Unaudited Condensed Consolidated Balance Sheet as of June 30, 2024 and December 31, 2023, and recorded at the lower of their carrying value or fair value less estimated cost to sell. On March 5, 2024, the Company entered into a stock purchase agreement to sell Industrial Fire to Sentinel Capital Partners for an enterprise value of approximately \$1.425 billion. The sale of Industrial Fire was completed on July 1, 2024. See Note 16 - Divestitures for additional information.

Deconsolidation of Kidde-Fenwal, Inc.

On May 14, 2023, Kidde-Fenwal, Inc. ("KFI"), an indirect wholly-owned subsidiary of the Company, filed a petition for voluntary reorganization under Chapter 11 of the United States Bankruptcy Code ("Chapter 11") in the United States Bankruptcy Court for the District of Delaware. KFI, an industrial fire detection and suppression business historically reported in the Company's Fire & Security segment, indicated that it intended to use the bankruptcy process to explore strategic alternatives, including the sale of KFI as a going concern. As of the petition date, KFI was deconsolidated and its respective assets and liabilities were derecognized from the Company's Unaudited Condensed Consolidated Financial Statements. See Note 19 - Commitments and Contingent Liabilities for additional information.

Separation from United Technologies

On April 3, 2020 (the "Distribution Date"), United Technologies Corporation ("UTC"), since renamed RTX Corporation ("Raytheon Technologies Corporation" or "RTX"), completed the spin-off of Carrier into an independent, publicly traded company (the "Separation") through a pro-rata distribution (the "Distribution") on a one-for-one basis of all of the outstanding shares of common stock of Carrier to UTC shareowners who held shares of UTC common stock as of the close of business on March 19, 2020, the record date of the Distribution. Following the Separation and Distribution, the Company entered into several agreements with UTC and Otis Worldwide Corporation ("Otis") that govern various aspects of the relationship among the Company, UTC and Otis. As of June 30, 2024, only certain portions of the Tax Matters Agreement ("TMA") remain in effect.

Recently Issued and Adopted Accounting Pronouncements

The Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") is the sole source of authoritative U.S. GAAP other than SEC issued rules and regulations that apply only to SEC registrants. The FASB issues Accounting Standards Updates ("ASU") to communicate changes to the codification. The Company considers the applicability and impact of all ASUs. ASUs pending adoption were assessed and determined to be either not applicable or are not expected to have a material impact on the accompanying Unaudited Condensed Consolidated Financial Statements.

Recently Issued Accounting Pronouncements

In November 2023, the FASB issued ASU 2023-07, *Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures* ("ASU 2023-07"), which requires public entities to disclose information about their reportable segments' significant expenses on an interim and annual basis. In addition, the amendments clarify circumstances in which an entity can disclose multiple segment measures of profit or loss, provide new segment disclosure requirements for entities with a single reportable segment and contain other disclosure requirements. ASU 2023-07 is effective for fiscal years beginning after December 15, 2023 and interim periods beginning after December 15, 2024, with early adoption permitted. The Company is currently assessing the impact of this ASU on its financial statements.

In December 2023, the FASB issued ASU 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures* ("ASU 2023-09"), which requires public entities to disclose disaggregated information about their effective tax rate reconciliation as well as information on income taxes paid. ASU 2023-09 is effective for fiscal years beginning after December 15, 2023 and interim periods within fiscal years beginning after December 15, 2024, with early adoption permitted. The Company is currently assessing the impact of this ASU on its financial statements.

On March 6, 2024, the SEC adopted new rules designed to enhance public company disclosures related to the risks and impacts of climate-related matters. The rules amend the provisions of both Regulation S-K and Regulation S-X to require disclosure of climate-related risks, transition plans, targets and goals, risk management and governance as well as require disclosure of the financial effects of severe weather events and other natural conditions as well as the use of carbon offsets or renewable energy credits. Disclosure requirements will begin phasing in for fiscal years beginning on or after January 1, 2025, subject to legal challenges and the SEC's voluntary stay of the disclosure requirements. The Company will continue to assess the impact of these new rules on its financial statements while the stay is in place.

NOTE 3: INVENTORIES, NET

Inventories are stated at the lower of cost or estimated net realizable value. Cost is primarily determined based on the first-in, first-out inventory method ("FIFO") or average cost methods, which approximates current replacement cost. However, certain subsidiaries use the last-in, first-out inventory method ("LIFO").

Inventories, net consisted of the following:

| <i>(In millions)</i> | June 30, 2024 | December 31, 2023 |
|-------------------------|--------------------------|------------------------------|
| Raw materials | \$ 981 | \$ 695 |
| Work-in-process | 285 | 259 |
| Finished goods | 1,779 | 1,263 |
| Inventories, net | \$ 3,045 | \$ 2,217 |

The Company performs periodic assessments utilizing customer demand, production requirements and historical usage rates to determine the existence of excess and obsolete inventory and records necessary provisions to reduce such inventories to the lower of cost or estimated net realizable value. Raw materials, work-in-process and finished goods are net of valuation reserves of \$245 million and \$223 million as of June 30, 2024 and December 31, 2023, respectively.

NOTE 4: GOODWILL AND INTANGIBLE ASSETS

The Company records goodwill as the excess of the purchase price over the fair value of the net assets acquired in a business combination. Goodwill is tested and reviewed annually for impairment on July 1 or whenever there is a material change in events or circumstances that indicates that the fair value of the reporting unit may be less than its carrying value.

The changes in the carrying amount of goodwill were as follows:

| <i>(In millions)</i> | HVAC | Refrigeration | Fire & Security | Total |
|--|------------------|----------------------|----------------------------|------------------|
| Balance as of December 31, 2023 | \$ 6,407 | \$ 1,124 | \$ 458 | \$ 7,989 |
| Acquisitions ⁽¹⁾ | 7,572 | — | — | 7,572 |
| Divestitures ⁽²⁾ | — | — | 31 | 31 |
| Reclassified to held for sale ⁽²⁾ | — | 3 | (13) | (10) |
| Foreign currency translation | (364) | (26) | 53 | (337) |
| Balance as of June 30, 2024 | \$ 13,615 | \$ 1,101 | \$ 529 | \$ 15,245 |

⁽¹⁾ See Note 15 - Acquisitions for additional information.

⁽²⁾ See Note 16 - Divestitures for additional information.

Indefinite-lived intangible assets are tested and reviewed annually for impairment on July 1 or whenever there is a material change in events or circumstances that indicates that the fair value of the asset may be less than the carrying amount of the asset. All other intangible assets with finite useful lives are amortized over their estimated useful lives.

Identifiable intangible assets consisted of the following:

| <i>(In millions)</i> | June 30, 2024 | | | December 31, 2023 | | |
|-------------------------------|-----------------|--------------------------|-----------------|-------------------|--------------------------|-----------------|
| | Gross Amount | Accumulated Amortization | Net Amount | Gross Amount | Accumulated Amortization | Net Amount |
| Amortized: | | | | | | |
| Customer relationships | \$ 5,868 | \$ (852) | \$ 5,016 | \$ 1,222 | \$ (610) | \$ 612 |
| Patents and trademarks | 973 | (186) | 787 | 332 | (163) | 169 |
| Service portfolios and other | 1,802 | (621) | 1,181 | 686 | (503) | 183 |
| | 8,643 | (1,659) | 6,984 | 2,240 | (1,276) | 964 |
| Unamortized: | | | | | | |
| Trademarks and other | 64 | — | 64 | 64 | — | 64 |
| Intangible assets, net | \$ 8,707 | \$ (1,659) | \$ 7,048 | \$ 2,304 | \$ (1,276) | \$ 1,028 |

Amortization of intangible assets was as follows:

| <i>(In millions)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|-------|---------------------------|--------|
| | 2024 | 2023 | 2024 | 2023 |
| Amortization expense of Intangible assets | \$ 218 | \$ 61 | \$ 430 | \$ 125 |

NOTE 5: BORROWINGS AND LINES OF CREDIT

Long-term debt consisted of the following:

| <i>(In millions)</i> | June 30, 2024 | December 31, 2023 |
|---|------------------|-------------------|
| 2.242% Notes due 2025 ⁽¹⁾ | \$ 1,200 | \$ 1,200 |
| 4.375% Notes due 2025 ⁽²⁾ | 801 | 830 |
| 5.800% Notes due 2025 | — | 1,000 |
| 2.493% Notes due 2027 | 900 | 900 |
| 4.125% Notes due 2028 | 801 | 830 |
| 2.722% Notes due 2030 | 2,000 | 2,000 |
| 2.700% Notes due 2031 | 750 | 750 |
| 4.500% Notes due 2032 | 908 | 941 |
| 5.900% Notes due 2034 | 1,000 | 1,000 |
| 3.377% Notes due 2040 | 1,500 | 1,500 |
| 3.577% Notes due 2050 | 2,000 | 2,000 |
| 6.200% Notes due 2054 | 1,000 | 1,000 |
| Total long-term notes | 12,860 | 13,951 |
| Japanese Term Loan Facility | 337 | 379 |
| Other debt (including project financing obligations and finance leases) | 220 | 74 |
| Discounts and debt issuance costs | (95) | (111) |
| Total debt | 13,322 | 14,293 |
| Less: current portion of long-term debt | 2,052 | 51 |
| Long-term debt, net of current portion | \$ 11,270 | \$ 14,242 |

⁽¹⁾ 2.242% Notes due February 15, 2025; reclassified to *Current portion of long-term debt*.

⁽²⁾ 4.375% Notes due May 29, 2025; reclassified to *Current portion of long-term debt*.

Acquisition Funding

On January 2, 2024, the Company completed the acquisition of the VCS Business for total consideration of \$14.2 billion. Under the terms of the Agreement, 20% of the purchase price was paid in Carrier common stock, issued directly to Viessmann and subject to certain lock up provisions and 80% was paid in cash, subject to working capital and other adjustments. In order to fund the Euro-denominated cash portion of the purchase price, the Company used cash on hand, debt financing and various term loan facilities.

Debt Issuance

In November 2023, the Company issued \$3.0 billion principal amount of USD-denominated notes in three tranches. The tranches consisted of \$1.0 billion aggregate principal amount of 5.80% notes due 2025, \$1.0 billion aggregate principal amount of 5.90% notes due 2034 and \$1.0 billion aggregate principal amount of 6.20% notes due 2054 (collectively, the “USD Notes”). In addition, the Company issued €2.35 billion principal amount of Euro-denominated notes in three tranches. The tranches consisted of €750 million aggregate principal amount of 4.375% notes due 2025, €750 million aggregate principal amount of 4.125% notes due 2028 and €850 million aggregate principal amount of 4.50% notes due 2032 (collectively, the “Euro Notes”). The Company capitalized \$51 million of deferred financing costs which are being amortized over the term of their related notes. The notes are subject to certain customary covenants and the Company has the option to redeem the notes in whole or in part at any time prior to their stated maturity date at the redemption price set forth in the indenture agreements. In June 2024, the Company redeemed the \$1.0 billion aggregate principal amount of 5.80% notes due in 2025 and incurred a \$8 million make-whole premium upon prepayment and wrote off \$4 million of related unamortized debt financing costs.

Bridge Loan

On April 25, 2023, the Company entered into commitment letters with JPMorgan Chase Bank, N.A., BofA Securities, Inc. and Bank of America, N.A. to provide a €8.2 billion aggregate principal, senior unsecured bridge term loan facility (the “Bridge Loan”). Euro-denominated borrowings bore interest at the EURIBOR Rate plus a ratings-based margin, USD-denominated borrowings bore interest at either a Term SOFR Rate plus 0.10% and a ratings-based margin or, alternatively, at a base rate plus a ratings-based margin. The Company capitalized \$48 million of deferred financing costs associated with the Bridge Loan which were amortized over the commitment period. Upon entering into a senior unsecured delayed draw term loan facility and issuing the USD Notes and the Euro Notes, the Company reduced the Bridge Loan by €7.7 billion and accelerated the amortization on \$25 million of deferred financing costs in *Interest expense* during 2023. On January 2, 2024, the Company entered into a 60-day senior unsecured term loan agreement consisting of a Euro-denominated tranche in an aggregate amount of €113 million and a USD-denominated tranche in an aggregate amount of \$349 million (the “60-day Loan”). Upon entering into the 60-day Loan, the Company reduced the final portion of the Bridge Loan by €500 million and subsequently terminated the agreement. Borrowings under the 60-day Loan were repaid in March 2024.

Delayed Draw Facility

On May 19, 2023, the Company entered into a senior unsecured delayed draw term loan credit agreement with JPMorgan Chase Bank, N.A., as administrative agent and certain other lenders that permits aggregate borrowings of up to €2.3 billion (the “Delayed Draw Facility”). The facility consists of an 18-month, Euro-denominated tranche in an aggregate amount of €1.15 billion and a 3-year, Euro-denominated tranche in an aggregate amount of €1.15 billion. Euro-denominated borrowings bear interest at the EURIBOR Rate plus a ratings-based margin, USD-denominated borrowings bear interest at either a Term SOFR Rate plus 0.10% and a ratings-based margin or, alternatively, at a base rate plus a ratings-based margin. The Company capitalized \$4 million of deferred financing costs which will be amortized over the respective term of the tranches. On January 2, 2024, the Company borrowed the full amount available under the Delayed Draw Facility in U.S. Dollars. Borrowings under the Delayed Draw Facility were repaid in June 2024 and the facility was subsequently terminated.

364-Day Revolver

On May 17, 2024, the Company entered into a 364-day, \$500 million, senior unsecured revolving credit agreement with JPMorgan Chase Bank, N.A., as administrative agent and certain other lenders (the "364-day Revolver"). Borrowings are available in U.S. Dollars and Euros. USD-denominated borrowings bear interest at either a Term SOFR Rate plus 0.10% and a ratings-based margin or, alternatively, at a base rate plus a ratings-based margin, Euro-denominated borrowings bear interest at the Adjusted EURIBOR Rate plus a ratings-based margin. Upon entering into the 364-day Revolver, the Company terminated its existing \$500 million senior unsecured revolving credit agreement that was set to mature in May 2024. As of June 30, 2024, there were no borrowings outstanding under the 364-day Revolver.

Japanese Term Loan Facility

On July 15, 2022, the Company entered into a five-year, JPY 54 billion (approximately \$400 million) senior unsecured term loan facility with MUFG Bank Ltd., as administrative agent and lender, and certain other lenders (the "Japanese Term Loan Facility"). Borrowings under the Japanese Term Loan Facility bear interest at a rate equal to the Tokyo Term Risk Free Rate plus 0.75%. The Company capitalized \$2 million of deferred financing costs which are being amortized over its term. On July 25, 2022, the Company borrowed JPY 54 billion under the Japanese Term Loan Facility and used the proceeds to fund a portion of the Yen-denominated purchase price of Toshiba Carrier Corporation ("TCC") and to pay related fees and expenses.

Revolving Credit Facility

On May 19, 2023, the Company entered into a revolving credit agreement with JPMorgan Chase Bank, N.A., as administrative agent, and certain other lenders, permitting aggregate borrowings of up to \$2.0 billion pursuant to an unsecured, unsubordinated revolving credit facility that matures in May 2028 (the "Revolving Credit Facility"). The Revolving Credit Facility supports the Company's commercial paper program and can be used for other general corporate purposes. Borrowings are available in U.S. Dollars and Euros. U.S. Dollar borrowings bear interest at either a Term SOFR Rate plus 0.10% and a ratings-based margin or, alternatively, at an alternate base rate plus a ratings-based margin. Euro borrowings bear interest at an adjusted EURIBOR rate plus a ratings-based margin. A ratings-based commitment fee is charged on unused commitments. In addition, the Company capitalized \$2 million of deferred financing costs which are being amortized over its term. As of June 30, 2024, there were no borrowings outstanding under the Revolving Credit Facility.

Commercial Paper Program

The Company has a \$2.0 billion unsecured, unsubordinated commercial paper program, which can be used for general corporate purposes, including the funding of working capital and potential acquisitions. As of June 30, 2024, there were no borrowings outstanding under the commercial paper program.

Project Financing Arrangements

The Company is involved in long-term construction contracts in which it arranges project financing with certain customers. As a result, the Company issued \$20 million and \$6 million of debt during the six months ended June 30, 2024 and 2023, respectively. Long-term debt repayments associated with these financing arrangements during the six months ended June 30, 2024 and 2023 were \$6 million and \$12 million, respectively.

Debt Covenants

The Revolving Credit Facility, 364-day Revolver, the indenture for the long-term notes and the Japanese Term Loan Facility contain affirmative and negative covenants customary for financings of these types, which, among other things, limit the Company's ability to incur certain liens, to make certain fundamental changes and to enter into sale and leaseback transactions. As of June 30, 2024, the Company was in compliance with the covenants under the agreements governing its outstanding indebtedness.

NOTE 6: FAIR VALUE MEASUREMENTS

ASC 820, *Fair Value Measurement* ("ASC 820"), defines fair value as the price that would be received if an asset is sold or the price paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 also establishes a three-level fair value hierarchy that prioritizes information used in developing assumptions when pricing an asset or liability as follows:

- Level 1: Observable inputs such as quoted prices in active markets;
- Level 2: Inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and
- Level 3: Unobservable inputs where there is little or no market data, which requires the reporting entity to develop its own assumptions.

ASC 820 requires the use of observable market data, when available, in making fair value measurements. When inputs used to measure fair value fall within different levels of the hierarchy, the level within which the fair value measurement is categorized is based on the lowest level input that is significant to the fair value measurement.

In the normal course of business, the Company is exposed to certain risks arising from business operations and economic factors, including foreign currency and commodity price risk. These exposures are managed through operational strategies and the use of undesignated hedging contracts. The Company's derivative assets and liabilities are measured at fair value on a recurring basis using internal models based on observable market inputs, such as forward, interest, contract and discount rates with changes in fair value reported in *Other income (expense), net* in the accompanying Unaudited Condensed Consolidated Statement of Operations.

During 2022, the Company entered into cross currency swaps with various financial institutions to fund a portion of the Yen-denominated purchase price of TCC. The cross currency swaps are measured at fair value on a recurring basis using observable market inputs, such as forward, discount and interest rates as well as credit default swap spreads. The Company designated the cross currency swaps as a partial hedge of its investment in certain subsidiaries whose functional currency is the Japanese Yen in order to manage foreign currency translation risk. As a result, changes in the fair value of the swaps are recorded in *Equity* in the accompanying Unaudited Condensed Consolidated Balance Sheet. From time to time, the Company settles and enters into new cross currency swaps with the same purpose and characteristics as initially established.

The remaining portion of the Yen-denominated purchase price was funded by the Japanese Term Loan Facility. The carrying value of the facility is translated on a recurring basis using the exchange rate at the end of the applicable period and approximates its fair value. The Company designated the Japanese Term Loan Facility as a partial hedge of its investment in certain subsidiaries whose functional currency is the Japanese Yen in order to manage foreign currency translation risk. As a result, changes in the carrying value of the Japanese Term Loan Facility associated with foreign exchange rate movements are recorded in *Equity* in the Unaudited Condensed Consolidated Balance Sheet.

During 2023, the Company entered into window forward contracts with Bank of America N.A. and JPMorgan Chase Bank N.A. to mitigate the foreign currency risk of the expected cash outflows associated with the Euro-denominated purchase price of the VCS Business. The instruments had an aggregate notional amount of €7 billion and were measured at fair value on a recurring basis using observable market inputs, such as forward, discount and interest rates with changes in fair value reported in *Other income (expense), net* in the accompanying Unaudited Condensed Consolidated Statement of Operations. During 2023, the Company recognized a \$96 million loss on the mark-to-market valuation of its window forward contracts. The Company settled the window forward contracts on January 2, 2024, upon the acquisition of the VCS Business and recognized an additional \$86 million loss.

During 2023, the Company entered into several interest rate swap contracts to mitigate interest rate exposure on the forecasted issuance of long-term debt. The contracts had an aggregate notional amount of \$1.525 billion and were designated as cash flow hedges with changes in fair value reported in *Equity* in the accompanying Unaudited Condensed Consolidated Balance Sheet. Fair value was measured on a recurring basis using observable market inputs, such as forward, discount and interest rates. In November 2023, the contracts were settled upon the issuance of the underlying debt. As a result, the Company deferred a net unrecognized gain of \$58 million in *Equity* which will be subsequently recognized in *Interest expense* over the term of the related notes which range from 2034 to 2044. The amount expected to be amortized during 2024 is a net gain of \$5 million.

The following tables provide the valuation hierarchy classification of assets and liabilities that are recorded at fair value and measured on a recurring basis in the accompanying Unaudited Condensed Consolidated Balance Sheet:

| <i>(In millions)</i> | Total | Level 1 | Level 2 | Level 3 |
|--|----------|---------|----------|---------|
| June 30, 2024 | | | | |
| Derivative assets ⁽¹⁾⁽³⁾ | \$ 62 | \$ — | \$ 62 | \$ — |
| Derivative liabilities ⁽²⁾⁽³⁾ | \$ (12) | \$ — | \$ (12) | \$ — |
| December 31, 2023 | | | | |
| Derivative assets ⁽¹⁾⁽³⁾ | \$ 32 | \$ — | \$ 32 | \$ — |
| Derivative liabilities ⁽²⁾⁽³⁾ | \$ (126) | \$ — | \$ (126) | \$ — |

⁽¹⁾ Included in *Other current assets* and *Other assets* on the accompanying Unaudited Condensed Consolidated Balance Sheet.

⁽²⁾ Included in *Accrued liabilities* and *Other long-term liabilities* on the accompanying Unaudited Condensed Consolidated Balance Sheet.

⁽³⁾ Includes cross currency swaps and window forward contracts (which were settled on January 2, 2024).

The following table provides the carrying amounts and fair values of the Company's long-term notes that are not recorded at fair value in the accompanying Unaudited Condensed Consolidated Balance Sheet:

| <i>(In millions)</i> | June 30, 2024 | | December 31, 2023 | |
|--------------------------------------|-----------------|------------|-------------------|------------|
| | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Total long-term notes ⁽¹⁾ | \$ 12,860 | \$ 11,725 | \$ 13,951 | \$ 13,194 |

⁽¹⁾ Excludes debt discount and issuance costs.

The fair value of the Company's long-term debt is measured based on observable market inputs which are considered Level 1 within the fair value hierarchy. The carrying value of cash and cash equivalents, accounts receivable, accounts payable and short-term borrowings approximate fair value due to the short-term nature of these accounts and would be classified as Level 1 in the fair value hierarchy. The Company's financing leases and project financing obligations, included in *Long-term debt* and *Current portion of long-term debt* on the accompanying Unaudited Condensed Consolidated Balance Sheet, approximate fair value and are classified as Level 3 in the fair value hierarchy.

NOTE 7: EMPLOYEE BENEFIT PLANS

The Company sponsors U.S. and international defined benefit pension and defined contribution plans. In addition, the Company contributes to various U.S. and international multi-employer defined benefit pension plans.

Contributions to the plans were as follows:

| <i>(In millions)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | |
|------------------------------|-----------------------------|-------|---------------------------|-------|
| | 2024 | 2023 | 2024 | 2023 |
| Defined benefit plans | \$ 12 | \$ 5 | \$ 18 | \$ 11 |
| Defined contribution plans | \$ 35 | \$ 29 | \$ 74 | \$ 66 |
| Multi-employer pension plans | \$ 4 | \$ 4 | \$ 8 | \$ 8 |

The components of net periodic pension expense (benefit) for the defined benefit pension plans are as follows:

| <i>(In millions)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|-------------|---------------------------|-------------|
| | 2024 | 2023 | 2024 | 2023 |
| Service cost | \$ 3 | \$ 4 | \$ 7 | \$ 8 |
| Interest cost | 7 | 8 | 14 | 16 |
| Expected return on plan assets | (7) | (8) | (14) | (16) |
| Amortization of prior service credit | — | 1 | — | 1 |
| Recognized actuarial net (gain) loss | — | (1) | — | (1) |
| Net settlement, curtailment and special termination benefit (gain) loss | 1 | — | 1 | — |
| Net periodic pension expense (benefit) | \$ 4 | \$ 4 | \$ 8 | \$ 8 |

NOTE 8: STOCK-BASED COMPENSATION

The Company accounts for stock-based compensation plans in accordance with ASC 718, *Compensation - Stock Compensation*, which requires a fair-value based method for measuring the value of stock-based compensation. Fair value is measured at the date of grant and is generally not adjusted for subsequent changes. The Company's stock-based compensation plans include programs for stock appreciation rights, restricted stock units and performance share units.

Stock-based compensation expense, net of estimated forfeitures, is included in *Cost of products sold, Selling, general and administrative* and *Research and development* in the accompanying Unaudited Condensed Consolidated Statements of Operations.

Stock-based compensation cost by award type was as follows:

| <i>(In millions)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|--------------|---------------------------|--------------|
| | 2024 | 2023 | 2024 | 2023 |
| Equity compensation costs - equity settled | \$ 26 | \$ 18 | \$ 48 | \$ 40 |
| Equity compensation costs - cash settled ⁽¹⁾ | 1 | 1 | 1 | 2 |
| Total stock-based compensation expense | \$ 27 | \$ 19 | \$ 49 | \$ 42 |

⁽¹⁾ The cash settled awards are classified as liability awards and are measured at fair value at each balance sheet date.

NOTE 9: PRODUCT WARRANTIES

In the ordinary course of business, the Company provides standard warranty coverage on its products. Provisions for these amounts are established at the time of sale and estimated primarily based on product warranty terms and historical claims experience. In addition, the Company incurs discretionary costs to service its products in connection with specific product performance issues. Provisions for these amounts are established when they are known and estimable. The Company assesses the adequacy of its initial provisions and will make adjustments as necessary based on known or anticipated claims or as new information becomes available that suggests it is probable that future costs will be different than estimated amounts. Amounts associated with these provisions are classified on the accompanying Unaudited Condensed Consolidated Balance Sheet as *Accrued liabilities* or *Other long-term liabilities* based on their anticipated settlement date.

The changes in the carrying amount of warranty related provisions are as follows:

| <i>(In millions)</i> | Six Months Ended June 30, | |
|--|----------------------------------|---------------|
| | 2024 | 2023 |
| Balance as of January 1, | \$ 570 | \$ 552 |
| Warranties, performance guarantees issued and changes in estimated liability | 165 | 117 |
| Settlements made | (143) | (92) |
| Other | (8) | (2) |
| Acquisitions ⁽¹⁾ | 202 | — |
| Balance as of June 30, | \$ 786 | \$ 575 |

⁽¹⁾ See Note 15 - Acquisitions for additional information.

NOTE 10: EQUITY

The authorized number of shares of common stock of Carrier is 4,000,000,000 shares of \$0.01 par value. As of June 30, 2024 and December 31, 2023, 946,155,120 and 883,068,393 shares of common stock were issued, respectively, which includes 43,490,981 shares of treasury stock, for both periods respectively.

Share Repurchase Program

The Company may repurchase its outstanding common stock from time to time subject to market conditions and at the Company's discretion. Repurchases occur in the open market or through one or more other public or private transactions pursuant to plans complying with Rules 10b5-1 and 10b-18 under the Exchange Act. Shares acquired are recognized at cost and presented separately on the balance sheet as a reduction to *Equity*. Since the initial authorization in February 2021, the Company's Board of Directors authorized the repurchase of up to \$4.1 billion of the Company's outstanding common stock.

As of December 31, 2023, the Company repurchased 43.5 million shares of common stock for an aggregate purchase price of \$2.0 billion, including shares repurchased under an accelerated share repurchase agreement. As a result, the Company had approximately \$2.1 billion remaining under the current authorization at December 31, 2023. Upon announcement of the proposed acquisition of the VCS Business, the Company temporarily paused its share repurchase program in order to advance its capital allocation strategy. As a result, there was no share repurchase activity during the six months ended June 30, 2024.

Accumulated Other Comprehensive Income (Loss)

A summary of changes in the components of *Accumulated other comprehensive income (loss)* for the three and six months ended June 30, 2024 is as follows:

| <i>(In millions)</i> | Foreign Currency Translation | Defined Benefit Pension and Post-retirement Plans | Unrealized Hedging Gains (Losses) | Accumulated Other Comprehensive Income (Loss) |
|---|-------------------------------------|--|--|--|
| Balance as of December 31, 2023 | \$ (1,444) | \$ (100) | \$ 58 | \$ (1,486) |
| Other comprehensive income (loss) before reclassifications, net | (385) | — | — | (385) |
| Amounts reclassified, pre-tax | — | — | (1) | (1) |
| Balance as of March 31, 2024 | \$ (1,829) | \$ (100) | \$ 57 | \$ (1,872) |
| Other comprehensive income (loss) before reclassifications, net | (187) | — | — | (187) |
| Amounts reclassified, pre-tax | — | 1 | (1) | — |
| Divestitures, net | 373 | — | — | 373 |
| Balance as of June 30, 2024 | \$ (1,643) | \$ (99) | \$ 56 | \$ (1,686) |

A summary of changes in the components of *Accumulated other comprehensive income (loss)* for the three and six months ended June 30, 2023 is as follows:

| <i>(In millions)</i> | Foreign Currency Translation | Defined Benefit Pension and Post- retirement Plans | Unrealized Hedging Gains (Losses) | Accumulated Other Comprehensive Income (Loss) |
|---|---------------------------------|--|---|---|
| Balance as of December 31, 2022 | \$ (1,604) | \$ (84) | \$ — | \$ (1,688) |
| Other comprehensive income (loss) before reclassifications, net | 52 | — | — | 52 |
| Balance as of March 31, 2023 | \$ (1,552) | \$ (84) | \$ — | \$ (1,636) |
| Other comprehensive income (loss) before reclassifications, net | (55) | — | — | (55) |
| Balance as of June 30, 2023 | \$ (1,607) | \$ (84) | \$ — | \$ (1,691) |

NOTE 11: REVENUE RECOGNITION

The Company accounts for revenue in accordance with ASC 606: *Revenue from Contracts with Customers*. Revenue is recognized when control of a good or service promised in a contract (i.e., performance obligation) is transferred to a customer. Control is obtained when a customer has the ability to direct the use of and obtain substantially all of the remaining benefits from that good or service. A significant portion of the Company's performance obligations are recognized at a point-in-time when control of the product transfers to the customer, which is generally at the time of shipment. The remaining portion of the Company's performance obligations are recognized over time as the customer simultaneously obtains control as the Company performs work under a contract, or if the product being produced for the customer has no alternative use and the Company has a contractual right to payment.

Sales disaggregated by product and service are as follows:

| <i>(In millions)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | |
|------------------------|-----------------------------|-----------------|---------------------------|------------------|
| | 2024 | 2023 | 2024 | 2023 |
| Sales Type | | | | |
| Product | \$ 4,468 | \$ 3,754 | \$ 8,541 | \$ 6,955 |
| Service | 502 | 462 | 970 | 883 |
| HVAC sales | 4,970 | 4,216 | 9,511 | 7,838 |
| Product | 851 | 858 | 1,623 | 1,645 |
| Service | 122 | 114 | 234 | 225 |
| Refrigeration sales | 973 | 972 | 1,857 | 1,870 |
| Product | 809 | 869 | 1,634 | 1,682 |
| Service | 62 | 63 | 124 | 119 |
| Fire & Security sales | 871 | 932 | 1,758 | 1,801 |
| Total segment sales | 6,814 | 6,120 | 13,126 | 11,509 |
| Eliminations and other | (125) | (128) | (255) | (244) |
| Net sales | \$ 6,689 | \$ 5,992 | \$ 12,871 | \$ 11,265 |

Contract Balances

Total contract assets and contract liabilities consisted of the following:

| <i>(In millions)</i> | June 30, 2024 | December 31, 2023 |
|---|------------------|----------------------|
| Contract assets | \$ 333 | \$ 306 |
| Contract assets, non-current (included within <i>Other assets</i>) | 40 | 26 |
| Total contract assets | 373 | 332 |
| Contract liabilities | (493) | (425) |
| Contract liabilities, non-current (included within <i>Other long-term liabilities</i>) | (161) | (160) |
| Total contract liabilities | (654) | (585) |
| Net contract assets (liabilities) | \$ (281) | \$ (253) |

The timing of revenue recognition, billings and cash collections results in contract assets and contract liabilities. Contract assets relate to the conditional right to consideration for any completed performance under a contract when costs are incurred in excess of billings under the percentage-of-completion methodology. Contract liabilities relate to payments received in advance of performance under a contract or when the Company has a right to consideration that is conditioned upon transfer of a good or service to a customer. Contract liabilities are recognized as revenue as (or when) the Company performs under the contract.

The Company recognized revenue of \$348 million during the six months ended June 30, 2024 that related to contract liabilities as of January 1, 2024. The Company expects a majority of its current contract liabilities at the end of the period to be recognized as revenue in the next 12 months.

NOTE 12: RESTRUCTURING COSTS

The Company incurs costs associated with restructuring initiatives intended to improve operating performance, profitability and working capital levels. Actions associated with these initiatives may include improving productivity, workforce reductions and the consolidation of facilities. Due to the size, nature and frequency of these discrete plans, they are fundamentally different from the Company's ongoing productivity actions.

The Company recorded net pre-tax restructuring costs for new and ongoing restructuring initiatives as follows:

| <i>(In millions)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|-------------|---------------------------|--------------|
| | 2024 | 2023 | 2024 | 2023 |
| HVAC | \$ 25 | \$ 3 | \$ 32 | \$ 2 |
| Refrigeration | 1 | 7 | 1 | 10 |
| Fire & Security | 3 | (1) | 10 | 12 |
| Total Segment | 29 | 9 | 43 | 24 |
| General corporate expenses | 3 | — | 4 | 2 |
| Total restructuring costs ⁽¹⁾ | \$ 32 | \$ 9 | \$ 47 | \$ 26 |
| Cost of sales | \$ 13 | \$ 3 | \$ 25 | \$ 9 |
| Selling, general and administrative | 19 | 6 | 22 | 17 |
| Total restructuring costs ⁽¹⁾ | \$ 32 | \$ 9 | \$ 47 | \$ 26 |

⁽¹⁾ 2024 restructuring costs include period related charges.

The following table summarizes changes in the restructuring reserve, included in *Accrued liabilities* on the accompanying Unaudited Condensed Consolidated Balance Sheet:

| <i>(In millions)</i> | Six Months Ended June 30, | |
|---|----------------------------------|--------------|
| | 2024 | 2023 |
| Balance as of January 1, | \$ 55 | \$ 24 |
| Net pre-tax restructuring costs | 41 | 26 |
| Acquisitions ⁽¹⁾ | 8 | — |
| Utilization, foreign exchange and other | (47) | (19) |
| Balance as of June 30, | \$ 57 | \$ 31 |

⁽¹⁾ See Note 15 - Acquisitions for additional information.

As of June 30, 2024, the Company had \$57 million accrued for costs associated with its announced restructuring initiatives. The balance relates to cost reduction efforts, primarily severance related across each of the Company's segments, along with reserves associated with the Company's planned portfolio transformation. The Company expects a majority of the balance to be utilized within one year.

NOTE 13: INCOME TAXES

The Company accounts for income tax expense in accordance with ASC 740, *Income Taxes* ("ASC 740"), which requires an estimate of the annual effective income tax rate for the full year to be applied to the respective interim period, taking into account year-to-date amounts and projected results for the full year. The effective tax rate was 32.8% for the three months ended June 30, 2024 compared with 44.8% for the three months ended June 30, 2023. The year-over-year decrease was primarily driven by the absence of the non-deductible loss of \$293 million on the deconsolidation of KFI due to its Chapter 11 filing and the \$111 million loss on the mark-to-market valuation of our window forward contracts associated with the expected cash outflows of the Euro-denominated purchase price of the VCS Business recognized during the three months ended June 30, 2023. These amounts were partially offset by the \$1.1 billion tax on the \$2.9 billion gain on the sale of Access Solutions and a held-for-sale tax benefit of \$43 million related to adjustments to basis differences in certain companies recognized during the three months ended June 30, 2024.

The effective tax rate was 31.1% for the six months ended June 30, 2024, compared with 33.4% for the six months ended June 30, 2023. The year-over-year decrease was primarily driven by the absence of the non-deductible loss of \$293 million on the deconsolidation of KFI due to its Chapter 11 filing recognized during the six months ended June 30, 2023. This amount was partially offset by the \$1.1 billion tax on the \$2.9 billion gain on the sale of Access Solutions and a held-for-sale tax benefit of \$62 million related to adjustments to basis differences in certain companies recognized during the six months ended June 30, 2024. In addition, the Company recognized a tax benefit of \$21 million associated with the TMA and UTC's conclusion of certain income tax matters from their 2017 and 2018 tax audit with the U.S. Internal Revenue Service ("IRS"), a net tax benefit of \$16 million related to the reorganization and disentanglement of certain Fire & Security industrial businesses in advance of the planned divestitures, and a tax charge of \$15 million related to a reduction of utilizable foreign tax credits during the six months ended June 30, 2024.

The Company assesses the realizability of its deferred tax assets on a quarterly basis through an analysis of potential sources of future taxable income, including prior year taxable income that may be available to absorb a carryback of tax losses, reversals of existing taxable temporary differences, tax planning strategies and forecasts of taxable income. The Company considers all negative and positive evidence, including the weight of the evidence, to determine whether valuation allowances against deferred tax assets are required. The Company maintains valuation allowances against certain deferred tax assets.

The Company conducts business globally and files income tax returns in U.S. federal, state and foreign jurisdictions. In certain jurisdictions, the Company's operations were included in UTC's combined tax returns for the periods through the Distribution. The IRS has completed its audit of UTC's 2017 and 2018 tax years. In the normal course of business, the Company is subject to examination by taxing authorities throughout the world, including Australia, Belgium, Canada, China, Czech Republic, France, Germany, Hong Kong, India, Italy, Mexico, the Netherlands, Singapore, the United Kingdom and the United States. The Company is no longer subject to U.S. federal income tax examination for years prior to 2020 and, with few exceptions, is no longer subject to state, local and foreign income tax examinations for tax years prior to 2013.

In the ordinary course of business, there is inherent uncertainty in quantifying the Company's income tax positions. The Company assesses its income tax positions and records tax benefits for all years subject to examination based upon management's evaluation of the facts, circumstances and information available at the reporting date. The Company believes that it is reasonably possible that a net decrease in unrecognized tax benefits of \$20 million to \$40 million may occur within 12 months as a result of additional uncertain tax positions, the Separation, the revaluation of uncertain tax positions arising from examinations, appeals, court decisions and/or the expiration of tax statutes.

NOTE 14: EARNINGS PER SHARE

Earnings per share is computed by dividing *Net income attributable to common shareowners* by the weighted-average number of shares of common stock outstanding during the period (excluding treasury stock). Diluted earnings per share is computed by giving effect to all potentially dilutive stock awards that are outstanding. The computation of diluted earnings per share excludes the effect of the potential exercise of stock-based awards, including stock appreciation rights and stock options, when the effect of the potential exercise would be anti-dilutive.

The following table summarizes the weighted-average number of shares of common stock outstanding for basic and diluted earnings per share calculations:

| <i>(In millions, except per share amounts)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|----------------|---------------------------|----------------|
| | 2024 | 2023 | 2024 | 2023 |
| Net income attributable to common shareowners | \$ 2,337 | \$ 199 | \$ 2,606 | \$ 572 |
| Basic weighted-average number of shares outstanding | 902.4 | 836.0 | 900.2 | 835.5 |
| Stock awards and equity units (share equivalent) | 12.9 | 14.9 | 13.4 | 16.0 |
| Diluted weighted-average number of shares outstanding | 915.3 | 850.9 | 913.6 | 851.5 |
| Antidilutive shares excluded from computation of diluted earnings per share | 4.1 | 5.9 | 4.1 | 5.6 |
| Earnings Per Share | | | | |
| Basic | \$ 2.59 | \$ 0.24 | \$ 2.90 | \$ 0.68 |
| Diluted | \$ 2.55 | \$ 0.23 | \$ 2.85 | \$ 0.67 |

NOTE 15: ACQUISITIONS

Acquisitions are recorded using the acquisition method of accounting in accordance with ASC 805, *Business Combinations*. As a result, the aggregate purchase price has been allocated to assets acquired and liabilities assumed based on the estimate of fair market value of such assets and liabilities at the date of acquisition.

Viessmann Climate Solutions

On January 2, 2024, the Company completed the acquisition of the VCS Business from Viessmann for total consideration of \$14.2 billion. The purchase price consisted of (i) \$11.2 billion in cash and (ii) 58,608,959 shares of the Company's common stock, subject to certain lock-up provisions and anti-dilution protection. The Company funded the cash portion of the purchase price with a combination of cash on hand, net proceeds from the USD Notes and Euro Notes and borrowings under the Delayed Draw Facility and the 60-day Loan.

The VCS Business develops intelligent, integrated and sustainable technologies, including heat pumps, boilers, photovoltaic systems, home battery storage and digital solutions, primarily for residential customers in Europe. The Company believes that secular trends in these areas will drive significant, sustained future growth. In addition, the Company anticipates realizing significant operational synergies including savings through supplier rationalization and leverage, reduced manufacturing costs and lower general and administrative costs. Longer term, the Company expects to benefit from synergies related to service revenue expansion, leverage of distribution channels and cross-selling opportunities.

The components of the purchase price are as follows:

| <i>(In millions)</i> | January 2, 2024 | |
|--|-----------------|---------------|
| Cash | \$ | 11,156 |
| Common shares (58,608,959 shares at \$51.20 per share) | | 3,001 |
| Total consideration | \$ | 14,157 |

The preliminary allocation of the purchase price is as follows:

| <i>(In millions)</i> | Preliminary January 2, 2024 | Measurement Period Adjustments | As Adjusted January 2, 2024 |
|--------------------------------------|--------------------------------|-----------------------------------|--------------------------------|
| Cash and cash equivalents | \$ 394 | (1) | \$ 393 |
| Accounts receivable | 408 | 5 | 413 |
| Inventories | 948 | — | 948 |
| Other current assets | 17 | — | 17 |
| Fixed assets | 913 | 11 | 924 |
| Intangible assets | 6,640 | — | 6,640 |
| Other assets | 284 | 2 | 286 |
| Accounts payable | (288) | (2) | (290) |
| Other liabilities, current | (626) | (4) | (630) |
| Future income tax obligations | (1,825) | 5 | (1,820) |
| Other liabilities | (284) | (12) | (296) |
| Total identifiable net assets | 6,581 | 4 | 6,585 |
| Goodwill | 7,576 | (4) | 7,572 |
| Total consideration | \$ 14,157 | \$ — | \$ 14,157 |

The excess purchase price over the estimated fair value of the net identifiable assets acquired was recognized as goodwill and totaled \$7.6 billion, which is not deductible for tax purposes. Accounts receivable and current liabilities were stated at their historical carrying value, which approximates fair value given the short-term nature of these assets and liabilities. The estimate of fair value for inventory and fixed assets was based on an assessment of the acquired assets' condition as well as an evaluation of the current market value of such assets.

The Company recorded intangible assets based on its estimate of fair value which consisted of the following:

| <i>(In millions)</i> | Estimated Useful Life (in years) | Intangible Assets Acquired |
|---|-------------------------------------|-------------------------------|
| Customer relationships | 17 | \$ 4,787 |
| Technology | 10 - 20 | 1,051 |
| Trademark | 40 | 679 |
| Backlog | 1 | 123 |
| Total intangible assets acquired | | \$ 6,640 |

The valuation of intangible assets was determined using an income approach methodology including the multi-period excess earnings method and the relief from royalty method. Key assumptions used in estimating future cash flows included projected revenue growth rates, EBITDA margins, discount rates, customer attrition rates and royalty rates among others. The projected future cash flows are discounted to present value using an appropriate discount rate. As of June 30, 2024, the Company is substantially complete with the process of allocating the purchase price and valuing the acquired assets and liabilities assumed except for certain amounts associated with tax-related assets.

During the three and six months ended June 30, 2024, the Company incurred \$7 million and \$37 million of acquisition-related costs, respectively. During 2023, \$80 million of acquisition-related costs were incurred, of which \$8 million and \$20 million was recognized during the three and six months ended June 30, 2023, respectively. These acquisition costs are reflected within *Selling, general and administrative* in the Unaudited Condensed Consolidated Statement of Operations.

The assets, liabilities and results of operations of the VCS Business are consolidated in the accompanying Unaudited Condensed Consolidated Financial Statements as of the date of acquisition and reported within the Company's HVAC segment.

The following table summarizes the results of the VCS Business since the date of acquisition:

| <i>(In millions)</i> | Three Months Ended June 30, 2024 | | Six Months Ended June 30, 2024 | |
|----------------------|---|-------|---------------------------------------|-------|
| Net sales | \$ | 743 | \$ | 1,618 |
| Net income (loss) | | (109) | | (233) |

The financial results of the VCS Business includes amortization of the step-up to fair value of inventory and backlog as well as intangible amortization totaling \$247 million and \$497 million for the three and six months ended June 30, 2024, respectively.

Unaudited Pro Forma Financial Information

The following unaudited pro forma financial information is presented to illustrate the estimated effects of the acquisition of the VCS Business as if the business combination had occurred on January 1, 2023:

| <i>(In millions)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | |
|----------------------|------------------------------------|-------------|----------------------------------|-------------|
| | 2024 | 2023 | 2024 | 2023 |
| Net sales | \$ 6,689 | \$ 7,227 | \$ 12,871 | \$ 13,505 |
| Net income (loss) | 2,421 | 250 | 2,764 | 329 |

The pro forma amounts include the historical operating results of the Company and the VCS Business prior to the acquisition, with adjustments directly attributable to the acquisition including amortization of the step-up to fair value of inventory and amortization expense of acquired intangible assets. The unaudited pro forma financial information is not necessarily indicative of the results of operations that actually would have been achieved had the acquisition of the VCS Business been consummated as of the dates indicated, nor is it indicative of any future results. In addition, the unaudited pro forma financial information does not reflect the expected realization of any synergies or cost savings associated with the acquisition.

NOTE 16: DIVESTITURES

Access Solutions

On June 2, 2024, the Company completed the sale of Access Solutions for cash proceeds of \$5.0 billion. Access Solutions, historically reported in the Company's Fire & Security segment, is a global supplier of physical security and digital access solutions supporting the hospitality, commercial, education and military markets. The Company recognized a gain on the sale of \$2.9 billion, which is included in *Other income (expense), net* on the accompanying Unaudited Condensed Consolidated Statement of Operations. The net proceeds received are subject to working capital and other adjustments provided in the stock purchase agreement governing the sale of Access Solutions.

The following table summarizes the assets and liabilities of Access Solutions divested as of the date of sale:

| <i>(In millions)</i> | June 2, 2024 | |
|--|---------------------|--------------|
| Cash and cash equivalents | \$ | 82 |
| Accounts receivable, net | | 90 |
| Inventories, net | | 43 |
| Contract assets | | 3 |
| Other current assets | | 3 |
| Fixed assets, net | | 18 |
| Intangible assets, net | | 53 |
| Goodwill | | 1,467 |
| Operating lease right-of-use assets | | 16 |
| Other assets | | 8 |
| Total assets held for sale | \$ | 1,783 |
| Accounts payable | \$ | 54 |
| Accrued liabilities | | 20 |
| Contract liabilities | | 60 |
| Operating lease liabilities | | 17 |
| Other long-term liabilities | | 10 |
| Total liabilities held for sale | \$ | 161 |

Commercial Refrigeration and Industrial Fire

On December 12, 2023, the Company entered into a stock purchase agreement to sell the CCR business to Haier Group Corporation for an enterprise value of approximately \$775 million. CCR, historically reported in the Company's Refrigeration segment, is a global supplier of turnkey solutions for commercial refrigeration systems and services, with a primary focus on serving food retail customers, cold storage facilities and warehouses. As a result, the assets and liabilities of CCR are presented as held for sale in the accompanying Unaudited Condensed Consolidated Balance Sheet as of June 30, 2024 and December 31, 2023, and recorded at the lower of their carrying value or fair value less estimated cost to sell. The transaction is expected to close in 2024 and is subject to customary closing conditions.

The net assets of Industrial Fire met the criteria to be classified as held for sale during the fourth quarter of 2023. Industrial Fire, historically reported in the Company's Fire & Security segment, is a leading manufacturer of a full spectrum of fire detection and suppression solutions and services in critical high-hazard environments, including oil and gas, power generation, marine and offshore facilities, automotive, data centers and aircraft hangars. As a result, the assets and liabilities of Industrial Fire are presented as held for sale in the accompanying Unaudited Condensed Consolidated Balance Sheet as of June 30, 2024 and December 31, 2023, and recorded at the lower of their carrying value or fair value less estimated cost to sell. On March 5, 2024, the Company entered into a stock purchase agreement to sell its Industrial Fire business to Sentinel Capital Partners for an enterprise value of approximately \$1.425 billion. The sale of Industrial Fire was completed on July 1, 2024.

The following table summarizes assets and liabilities classified as held for sale:

| <i>(In millions)</i> | June 30, 2024 | | |
|--|--------------------------|-----------------|-----------------|
| | Commercial Refrigeration | Industrial Fire | Total |
| Cash and cash equivalents | \$ 151 | \$ 40 | \$ 191 |
| Accounts receivable, net | 207 | 93 | 300 |
| Inventories, net | 98 | 72 | 170 |
| Contract assets | 117 | 51 | 168 |
| Other current assets | 17 | 5 | 22 |
| Fixed assets, net | 79 | 24 | 103 |
| Intangible assets, net | — | 2 | 2 |
| Goodwill | 69 | 452 | 521 |
| Operating lease right-of-use assets | 48 | 26 | 74 |
| Other assets | 48 | 2 | 50 |
| Total assets held for sale | \$ 834 | \$ 767 | \$ 1,601 |
| Accounts payable | \$ 122 | \$ 43 | \$ 165 |
| Accrued liabilities | 149 | 55 | 204 |
| Contract liabilities | 24 | 19 | 43 |
| Long-term debt, including current portion | 7 | — | 7 |
| Future pension and post-retirement obligations | 196 | — | 196 |
| Future income tax obligations | 7 | 3 | 10 |
| Operating lease liabilities | 36 | 20 | 56 |
| Other long-term liabilities | 3 | 3 | 6 |
| Total liabilities held for sale | \$ 544 | \$ 143 | \$ 687 |

| | December 31, 2023 | | | | |
|--|-----------------------------|---------------------|--------------------|-----------|--------------|
| <i>(In millions)</i> | Commercial Refrigeration | Access Solutions | Industrial Fire | Total | |
| Cash and cash equivalents | \$ 131 | \$ 6 | \$ 20 | \$ | 157 |
| Accounts receivable, net | 274 | 104 | 101 | | 479 |
| Inventories, net | 84 | 31 | 65 | | 180 |
| Contract assets | 98 | 2 | 42 | | 142 |
| Other current assets | 15 | 3 | 4 | | 22 |
| Fixed assets, net | 78 | 13 | 22 | | 113 |
| Intangible assets, net | — | 53 | 2 | | 55 |
| Goodwill | 72 | 1,498 | 439 | | 2,009 |
| Operating lease right-of-use assets | 49 | 13 | 28 | | 90 |
| Other assets | 44 | 10 | 13 | | 67 |
| Total assets held for sale | \$ 845 | \$ 1,733 | \$ 736 | \$ | 3,314 |
| Accounts payable | \$ 129 | \$ 20 | \$ 39 | \$ | 188 |
| Accrued liabilities | 181 | 21 | 55 | | 257 |
| Contract liabilities | 23 | 53 | 22 | | 98 |
| Long-term debt, including current portion | 8 | — | — | | 8 |
| Future pension and post-retirement obligations | 203 | — | 1 | | 204 |
| Future income tax obligations | 4 | 2 | 3 | | 9 |
| Operating lease liabilities | 40 | 11 | 23 | | 74 |
| Other long-term liabilities | 3 | 12 | 9 | | 24 |
| Total liabilities held for sale | \$ 591 | \$ 119 | \$ 152 | \$ | 862 |

NOTE 17: SEGMENT FINANCIAL DATA

The Company conducts its operations through three reportable operating segments: HVAC, Refrigeration and Fire & Security. In accordance with ASC 280 - *Segment Reporting*, the Company's segments maintain separate financial information for which results of operations are evaluated on a regular basis by the Company's Chief Operating Decision Maker in deciding how to allocate resources and in assessing performance.

- The HVAC segment provides products, controls, services and solutions to meet the heating, cooling and ventilation needs of residential and commercial customers while enhancing building performance, health, energy efficiency and sustainability.
- The Refrigeration segment includes transport refrigeration and monitoring products, services and digital solutions for trucks, trailers, shipping containers, intermodal and rail, as well as commercial refrigeration products.
- The Fire & Security segment provides a wide range of residential, commercial and industrial technologies designed to help protect people and property.

The Company's customers are in both the public and private sectors and its businesses reflect extensive geographic diversification. Inter-company sales between segments are immaterial.

Net sales and Operating profit by segment are as follows:

| <i>(In millions)</i> | Net Sales | | Operating Profit | |
|----------------------------|-----------------------------|-----------------|-----------------------------|---------------|
| | Three Months Ended June 30, | | Three Months Ended June 30, | |
| | 2024 | 2023 | 2024 | 2023 |
| HVAC | \$ 4,970 | \$ 4,216 | \$ 687 | \$ 742 |
| Refrigeration | 973 | 972 | 113 | 112 |
| Fire & Security | 871 | 932 | 3,001 | (157) |
| Total segment | 6,814 | 6,120 | 3,801 | 697 |
| Eliminations and other | (125) | (128) | (23) | (146) |
| General corporate expenses | — | — | (87) | (62) |
| Total Consolidated | \$ 6,689 | \$ 5,992 | \$ 3,691 | \$ 489 |

| <i>(In millions)</i> | Net Sales | | Operating Profit | |
|----------------------------|---------------------------|------------------|---------------------------|-----------------|
| | Six Months Ended June 30, | | Six Months Ended June 30, | |
| | 2024 | 2023 | 2024 | 2023 |
| HVAC | \$ 9,511 | \$ 7,838 | \$ 1,116 | \$ 1,177 |
| Refrigeration | 1,857 | 1,870 | 210 | 220 |
| Fire & Security | 1,758 | 1,801 | 3,154 | (64) |
| Total segment | 13,126 | 11,509 | 4,480 | 1,333 |
| Eliminations and other | (255) | (244) | (98) | (184) |
| General corporate expenses | — | — | (191) | (105) |
| Total Consolidated | \$ 12,871 | \$ 11,265 | \$ 4,191 | \$ 1,044 |

Geographic external sales are attributed to the geographic regions based on their location of origin. With the exception of the U.S. presented in the table below, there were no individually significant countries with sales exceeding 10% of total sales during the three and six months ended June 30, 2024 and 2023.

| <i>(In millions)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | |
|----------------------|-----------------------------|-----------------|---------------------------|------------------|
| | 2024 | 2023 | 2024 | 2023 |
| United States | \$ 3,477 | \$ 3,389 | \$ 6,444 | \$ 6,249 |
| International: | | | | |
| Europe | 1,889 | 1,205 | 3,860 | 2,401 |
| Asia Pacific | 1,104 | 1,194 | 2,144 | 2,227 |
| Other | 219 | 204 | 423 | 388 |
| Net sales | \$ 6,689 | \$ 5,992 | \$ 12,871 | \$ 11,265 |

NOTE 18: RELATED PARTIES

Equity Method Investments

The Company sells products to and purchases products from unconsolidated entities accounted for under the equity method and, therefore, these entities are considered to be related parties. Amounts attributable to equity method investees are as follows:

| <i>(In millions)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|--------|---------------------------|----------|
| | 2024 | 2023 | 2024 | 2023 |
| Sales to equity method investees included in <i>Product sales</i> | \$ 832 | \$ 887 | \$ 1,555 | \$ 1,641 |
| Purchases from equity method investees included in <i>Cost of products sold</i> | \$ 59 | \$ 59 | \$ 114 | \$ 102 |

The Company had receivables from and payables to equity method investees as follows:

| <i>(In millions)</i> | June 30, 2024 | December 31, 2023 |
|--|------------------|----------------------|
| Receivables from equity method investees included in <i>Accounts receivable, net</i> | \$ 276 | \$ 231 |
| Payables to equity method investees included in <i>Accounts payable</i> | \$ 51 | \$ 44 |

NOTE 19: COMMITMENTS AND CONTINGENT LIABILITIES

The Company is involved in various litigation, claims and administrative proceedings, including those related to environmental (including asbestos) and legal matters. In accordance with ASC 450, *Contingencies*, the Company records accruals for loss contingencies when it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. These accruals are generally based upon a range of possible outcomes. If no amount within the range is a better estimate than any other, the Company accrues the minimum amount. In addition, these estimates are reviewed periodically and adjusted to reflect additional information when it becomes available. The Company is unable to predict the final outcome of the following matters based on the information currently available, except as otherwise noted. However, the Company does not believe that the resolution of any of these matters will have a material adverse effect upon its results of operations or financial condition.

Environmental Matters

The Company's operations are subject to environmental regulation by various authorities. The Company has accrued for the costs of environmental remediation activities, including but not limited to investigatory, remediation, operating and maintenance costs and performance guarantees. The most likely cost to be incurred is accrued based on an evaluation of currently available facts with respect to individual sites, including the technology required to remediate, current laws and regulations and prior remediation experience.

The outstanding liabilities for environmental obligations are as follows:

| <i>(In millions)</i> | June 30, 2024 | December 31, 2023 |
|---|------------------|----------------------|
| Environmental reserves included in <i>Accrued liabilities</i> | \$ 16 | \$ 21 |
| Environmental reserves included in <i>Other long-term liabilities</i> | 200 | 203 |
| Total Environmental reserves | \$ 216 | \$ 224 |

For sites with multiple responsible parties, the Company considers its likely proportionate share of the anticipated remediation costs and the ability of other parties to fulfill their obligations in establishing a provision for these costs. Accrued environmental liabilities are not reduced by potential insurance reimbursements and are undiscounted.

Asbestos Matters

The Company has been named as a defendant in lawsuits alleging personal injury as a result of exposure to asbestos allegedly integrated into certain Carrier products or business premises. While the Company has never manufactured asbestos and no longer incorporates it into any currently-manufactured products, certain products that the Company no longer manufactures contained components incorporating asbestos. A substantial majority of these asbestos-related claims have been dismissed without payment or have been covered in full or in part by insurance or other forms of indemnity. Additional cases were litigated and settled without any insurance reimbursement. The amounts involved in asbestos-related claims were not material individually or in the aggregate in any period.

The Company's asbestos liabilities and related insurance recoveries are as follows:

| <i>(In millions)</i> | June 30, 2024 | December 31, 2023 |
|---|------------------|----------------------|
| Asbestos liabilities included in <i>Accrued liabilities</i> | \$ 16 | \$ 15 |
| Asbestos liabilities included in <i>Other long-term liabilities</i> | 201 | 206 |
| Total Asbestos liabilities | \$ 217 | \$ 221 |
| Asbestos-related recoveries included in <i>Other current assets</i> | \$ 5 | \$ 5 |
| Asbestos-related recoveries included in <i>Other assets</i> | 86 | 88 |
| Total Asbestos-related recoveries | \$ 91 | \$ 93 |

The amounts recorded for asbestos-related liabilities are based on currently available information and assumptions that the Company believes are reasonable and are made with input from outside actuarial experts. These amounts are undiscounted and exclude the Company's legal fees to defend the asbestos claims, which are expensed as incurred. In addition, the Company has recorded insurance recovery receivables for probable asbestos-related recoveries.

Aqueous Film Forming Foam Litigation

As of June 30, 2024, the Company, KFI and others have been named as defendants in more than 8,500 lawsuits filed by individuals in or removed to the federal courts of the United States alleging that the historic use of Aqueous Film Forming Foam ("AFFF") caused personal injuries and/or property damage. The Company, KFI and others have also been named as defendants in more than 800 lawsuits filed by several U.S. states, municipalities and water utilities in or removed to U.S. federal courts alleging that the historic use of AFFF caused contamination of property and water supplies. In December 2018, the U.S. Judicial Panel on Multidistrict Litigation transferred and consolidated all AFFF cases pending in the U.S. federal courts against the Company, KFI and others to the U.S. District Court for the District of South Carolina (the "MDL Proceedings"). The individual plaintiffs in the MDL Proceedings generally seek damages for alleged personal injuries, medical monitoring, diminution in property value and injunctive relief to remediate alleged contamination of water supplies. The U.S. state, municipal and water utility plaintiffs in the MDL Proceedings generally seek damages and costs related to the remediation of public property and water supplies.

AFFF is a firefighting foam, developed beginning in the late 1960s pursuant to U.S. military specification, used to extinguish certain types of hydrocarbon-fueled fires. The lawsuits identified above relate to Kidde Fire Fighting, Inc., which owned the National Foam business. Kidde Fire Fighting, Inc. was acquired by a UTC subsidiary in 2005 and merged into KFI in 2007. The National Foam business manufactured AFFF for sale to government (including the U.S. federal government) and non-government customers in the U.S. at a single facility located in West Chester, Pennsylvania (the "Pennsylvania Site"). In 2013, KFI divested the AFFF businesses to an unrelated third party. The Company acquired KFI as part of the Separation in April 2020.

The key components that contribute to AFFF's fire-extinguishing capabilities are known as fluorosurfactants. Neither the Company, nor KFI, nor any of the Company's subsidiaries involved in the AFFF litigation manufactured fluorosurfactants. Instead, the National Foam business purchased these substances from unrelated third parties for use in manufacturing AFFF. Plaintiffs in the MDL Proceedings allege that the fluorosurfactants used by various manufacturers in producing AFFF contained, or over time degraded into, compounds known as per- and polyfluoroalkyl substances (referred to collectively as "PFAS"), including perflourooctanesulfonic acid ("PFOS") and perflourooctanoic acid ("PFOA"). Plaintiffs further allege that, as a result of the use of AFFF, PFOS and PFOA were released into the environment and, in some instances, ultimately reached drinking water supplies.

Plaintiffs in the MDL Proceedings allege that PFOS and PFOA contamination has resulted from the use of AFFF manufactured using a process known as ECF, and that this process was used exclusively by 3M. They also allege that PFOA contamination has resulted from the use of AFFF manufactured using a different process, known as telomerization, and that this process was used exclusively by the other AFFF manufacturers (including the National Foam business). Compounds containing PFOS and PFOA (as well as many other PFAS) have also been used for decades by many third parties in a number of different industries to manufacture firefighters' protective outerwear, carpets, clothing, fabrics, cookware, food packaging, personal care products, cleaning products, paints, varnishes and other consumer and industrial products.

Plaintiffs in the MDL Proceedings have named multiple defendants, including suppliers of chemicals and raw materials used to manufacture fluorosurfactants, fluorosurfactant manufacturers and AFFF manufacturers. The defendants in the MDL Proceedings moved for summary judgment on the government contractor defense, which potentially applies to AFFF sold to or used by the U.S. government. After full briefing and oral argument, on September 16, 2022, the MDL court declined to enter summary judgment for the defendants. The defense, however, remains available at any trial to which it applies.

On September 23, 2022, after completion of discovery, the MDL court selected one water provider case, the *City of Stuart, FL v. 3M, et al.*, for a bellwether trial. That trial was scheduled to begin in early June 2023 but was postponed indefinitely. The MDL court ordered that the bellwether process for personal injury cases to begin in 2023. However, the court has not yet outlined details on that process or its timing.

Outside of the MDL Proceedings, the Company and other defendants also are party to six lawsuits in U.S. state courts brought by oil refining companies alleging product liability claims related to legacy sales of AFFF and seeking damages for the costs to replace the product and for property damage. In addition, the Company and other defendants are party to two actions related to the Pennsylvania Site in which the plaintiff water utility company seeks remediation costs related to the alleged contamination of the local water supply. The Company, KFI and other defendants are also party to one action in Arizona state court brought by a firefighter claiming that occupational exposure to AFFF has caused certain personal injuries.

The Company and KFI believe that they have meritorious defenses to the claims in the MDL Proceedings and the other AFFF lawsuits. Given the numerous factual, scientific and legal issues to be resolved relating to these claims, the Company is unable to assess the probability of liability or to reasonably estimate a range of possible loss at this time. There can be no assurance that any such future exposure will not be material in any period.

On May 14, 2023, KFI filed a voluntary petition with the United States Bankruptcy Court for the District of Delaware seeking relief under Chapter 11 of the Bankruptcy Code after the Company determined that it would not provide financial support to KFI going forward, other than ensuring KFI has access to services necessary for the effective operation of its business. As a result, all litigation against KFI is automatically stayed. KFI filed an adversary complaint and motion in the Chapter 11 case seeking an order staying or enjoining all AFFF-related litigation against the Company, its other subsidiaries and RTX. That motion was resolved through an agreement that effectively stays the AFFF litigation against these parties. KFI has also indicated to the bankruptcy court that it intends to pursue insurance coverage for AFFF-related liabilities and contractual indemnification for AFFF-related liabilities from the third party to which KFI sold National Foam. On November 21, 2023, the bankruptcy court ordered certain parties, including the Company, to participate in a mediation with respect to claims that might be asserted by and against it in the bankruptcy proceedings. The parties have engaged in several mediation sessions and anticipate further sessions in the future. The terms and scope of any potential settlement may be affected by, among other factors, the United States Supreme Court's decision in *Harrington v. Purdue Pharma, L.P.*, which held that nonconsensual releases of litigation claims against non-debtors are unavailable.

Deconsolidation Due to Bankruptcy

As of May 14, 2023, the Company no longer controlled KFI as their activities are subject to review and oversight by the bankruptcy court. Therefore, KFI was deconsolidated and their respective assets and liabilities were derecognized from the Company's Unaudited Condensed Consolidated Financial Statements. Upon deconsolidation, the Company determined the fair value of its retained interest in KFI to be zero and will account for it prospectively using the cost method. As a result of these actions, the Company recognized a loss of \$297 million in its Unaudited Condensed Consolidated Statement of Operations within *Other income/(expense), net*. In addition, the deconsolidation resulted in an investing cash outflow of \$134 million in the Company's Unaudited Condensed Consolidated Statement of Cash Flows.

In connection with the bankruptcy filing, KFI entered into several agreements with subsidiaries of the Company to ensure they have access to services necessary for the effective operation of their business. All post-deconsolidation activity between the Company and KFI are reported as third-party transactions recorded within the Company's Unaudited Condensed Consolidated Statement of Operations. Since the petition date, there were no material transactions between the Company and KFI other than a \$15 million payment by the Company to KFI under the terms of a tax sharing arrangement.

On March 15, 2024, the Company and Pacific Avenue Capital Partners entered into certain agreements including a stock and asset purchase agreement whereby Pacific Avenue Capital Partners shall acquire certain assets and operating liabilities of KFI, subject to approval by the bankruptcy court. On April 1, 2024, the bankruptcy court subsequently approved the sale, which was completed on July 1, 2024 for \$140 million, subject to working capital and other adjustments as provided in the sale agreement. However, there has been no determination with respect to the allocation of sale proceeds.

Income Taxes

Under the TMA relating to the Separation, the Company is responsible to UTC for its share of the Tax Cuts and Jobs Act transition tax associated with foreign undistributed earnings as of December 31, 2017. During the six months ended June 30, 2024, the Company recognized a \$46 million gain associated with the TMA and UTC's conclusion of certain income tax matters from their 2017 and 2018 tax audit with the IRS. Liabilities under the TMA of \$118 million and \$108 million are included within the accompanying Unaudited Condensed Consolidated Balance Sheet within *Accrued Liabilities* and *Other Long-Term Liabilities* as of June 30, 2024, respectively. This obligation is expected to be settled in annual installments with the next installment of \$118 million due in April 2025 and the final installment due in April 2026. The Company believes that the likelihood of incurring losses materially in excess of this amount is remote.

Other

The Company has other commitments and contingent liabilities related to legal proceedings, self-insurance programs and matters arising in the ordinary course of business. The Company accrues for contingencies generally based upon a range of possible outcomes. If no amount within the range is a better estimate than any other, the Company accrues the minimum amount.

In the ordinary course of business, the Company is also routinely a defendant in, party to or otherwise subject to many pending and threatened legal actions, claims, disputes and proceedings. These matters are often based on alleged violations of contract, product liability, warranty, regulatory, environmental, health and safety, employment, intellectual property, tax and other laws. In some of these proceedings, claims for substantial monetary damages are asserted against the Company and could result in fines, penalties, compensatory or treble damages or non-monetary relief. The Company does not believe that these matters will have a material adverse effect upon its results of operations, cash flows or financial condition.

With respect to the accompanying Unaudited Condensed Consolidated Financial Statements for the three and six months ended June 30, 2024 and 2023, PricewaterhouseCoopers LLP ("PricewaterhouseCoopers") reported that it has applied limited procedures in accordance with professional standards for a review of such information. However, its report dated July 25, 2024, appearing below, states that the firm did not audit and does not express an opinion on the accompanying Unaudited Condensed Consolidated Financial Statements. PricewaterhouseCoopers has not carried out any significant or additional audit tests beyond those that would have been necessary if their report had not been included. Accordingly, the degree of reliance on its report on such information should be restricted in light of the limited nature of the review procedures applied. PricewaterhouseCoopers is not subject to the liability provisions of Section 11 of the Securities Act of 1933, as amended (the "Securities Act"), for its report on the accompanying Unaudited Condensed Consolidated Financial Statements because that report is not a "report" or a "part" of a registration statement prepared or certified by PricewaterhouseCoopers within the meaning of Sections 7 and 11 of the Securities Act.

Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareowners of Carrier Global Corporation

Results of Review of Interim Financial Information

We have reviewed the accompanying condensed consolidated balance sheet of Carrier Global Corporation and its subsidiaries (the "Company") as of June 30, 2024, and the related condensed consolidated statements of operations, of comprehensive income (loss), and of changes in equity for the three-month and six-month periods ended June 30, 2024 and 2023 and the condensed consolidated statement of cash flows for the six-month periods ended June 30, 2024 and 2023, including the related notes (collectively referred to as the "interim financial information"). Based on our reviews, we are not aware of any material modifications that should be made to the accompanying interim financial information for it to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of the Company as of December 31, 2023, and the related consolidated statements of operations, of comprehensive income (loss), of changes in equity and of cash flows for the year then ended (not presented herein), and in our report dated February 6, 2024, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2023, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

Basis for Review Results

This interim financial information is the responsibility of the Company's management. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB. We conducted our review in accordance with the standards of the PCAOB. A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the PCAOB, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

/s/ PricewaterhouseCoopers LLP

Miami, Florida
July 25, 2024

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

BUSINESS OVERVIEW

Business Summary

Carrier Global Corporation ("we" or "our") is a global leader in intelligent climate and energy solutions with a focus on providing differentiated, digitally-enabled lifecycle solutions to our customers. Our portfolio includes industry-leading brands such as Carrier, Viessmann, Toshiba, Automated Logic, Carrier Transicold, Kidde and Edwards that offer innovative heating, ventilating and air conditioning ("HVAC"), refrigeration, fire and building automation technologies to help make the world safer and more comfortable. We also provide a broad array of related building services, including audit, design, installation, system integration, repair, maintenance and monitoring. Our operations are classified into three segments: HVAC, Refrigeration and Fire & Security.

Our worldwide operations are affected by global and regional industrial, economic and political factors and trends. These include the mega-trends of urbanization, climate change and increasing requirements for food safety driven by the food needs of the growing global population and the rising standards of living in emerging markets. We believe that our business segments are well positioned to benefit from favorable secular trends, including these mega-trends and from the strength of our industry-leading brands and track record of innovation. In addition, we regularly review our end markets to proactively identify trends and adapt our strategies accordingly.

Our business is also affected by changes in the general level of economic activity, such as changes in business and consumer spending, construction and shipping activity as well as short-term economic factors such as currency fluctuations, commodity price volatility and supply disruptions. We continue to invest in our business, take pricing actions to mitigate supply chain and inflationary pressures, develop new products and services in order to remain competitive in our markets and use risk management strategies to mitigate various exposures. We believe that we have industry-leading global brands, which form the foundation of our business strategy. Coupled with our focus on growth, innovation and operational efficiency, we expect to drive long-term future growth and increased value for our shareowners.

Recent Developments

Acquisition of Viessmann Climate Solutions

On April 25, 2023, we announced that we entered into a Share Purchase Agreement (the "Agreement") to acquire the climate solutions business (the "VCS Business") of Viessmann Group GmbH & Co. KG ("Viessmann"), a privately-held company. The VCS Business develops intelligent, integrated and sustainable technologies, including heat pumps, boilers, photovoltaic systems, home battery storage and digital solutions, primarily for residential customers in Europe. The acquisition was completed on January 2, 2024. As a result, the assets, liabilities and results of operations of the VCS Business are consolidated in the accompanying Unaudited Condensed Consolidated Financial Statements as of the date of acquisition and reported within our HVAC segment.

Portfolio Transformation

On June 2, 2024, we completed the sale of our Access Solutions business ("Access Solutions") to Honeywell International Inc. ("Honeywell") for cash proceeds of \$5.0 billion. Access Solutions, historically reported in our Fire & Security segment, is a global supplier of physical security and digital access solutions supporting the hospitality, commercial, education and military markets. We recognized a gain on the sale of \$2.9 billion, which is included in *Other income (expense), net* on the accompanying Unaudited Condensed Consolidated Statement of Operations. The net proceeds received are subject to working capital and other adjustments provided in the stock purchase agreement.

On December 12, 2023, we entered into a stock purchase agreement to sell our Commercial Refrigeration business ("CCR") to Haier Group Corporation for an enterprise value of approximately \$775 million. CCR, historically reported in our Refrigeration segment, is a global supplier of turnkey solutions for commercial refrigeration systems and services, with a primary focus on serving food retail customers, cold storage facilities and warehouses. The transaction is expected to close in 2024.

On March 5, 2024, we entered into a stock purchase agreement to sell our Industrial Fire business ("Industrial Fire") to Sentinel Capital Partners for an enterprise value of approximately \$1.425 billion. Industrial Fire, historically reported in our Fire & Security segment, is a leading manufacturer of a full spectrum of fire detection and suppression solutions and services in critical high-hazard environments, including oil and gas, power generation, marine and offshore facilities, automotive, data centers and aircraft hangars. The sale of Industrial Fire was completed on July 1, 2024.

The following table summarizes *Net sales* for each of our businesses included in our portfolio transformation:

| <i>(In millions)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | | Year Ended |
|---------------------------------|------------------------------------|-------------|----------------------------------|-------------|---------------------|
| | 2024 | 2023 | 2024 | 2023 | December 31, |
| Access Solutions | \$ 112 | \$ 181 | \$ 282 | \$ 356 | \$ 716 |
| Industrial Fire | 143 | 134 | 287 | 251 | 520 |
| Commercial and Residential Fire | 495 | 471 | 937 | 886 | 1,827 |
| Commercial Refrigeration | 254 | 269 | 495 | 513 | 1,074 |

The announced plan to exit our Fire & Security segment represents a single disposal plan to separately divest multiple businesses. As such, at the time that the remaining significant business in the segment, Commercial and Residential Fire, qualifies as held for sale, the Fire & Security segment in aggregate will likely be presented in discontinued operations. We expect this to occur in 2024.

Deconsolidation of Kidde-Fenwal, Inc.

On May 14, 2023, Kidde-Fenwal, Inc. ("KFI"), an indirect wholly-owned subsidiary of ours, filed a petition for voluntary reorganization under Chapter 11 of the United States Bankruptcy Code ("Chapter 11") in the United States Bankruptcy Court for the District of Delaware. KFI, an industrial fire detection and suppression business historically reported in our Fire & Security segment, indicated that it intended to use the bankruptcy process to explore strategic alternatives, including the sale of KFI as a going concern. As of the petition date, KFI was deconsolidated and its respective assets and liabilities were derecognized from our Unaudited Condensed Consolidated Financial Statements.

CRITICAL ACCOUNTING ESTIMATES

Preparation of our financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, sales and expenses. We believe that the most complex and sensitive judgments, because of their potential significance to the accompanying Unaudited Condensed Consolidated Financial Statements, result primarily from the need to make estimates about the effects of matters that are inherently uncertain. In "Management's Discussion and Analysis of Financial Condition and Results of Operations" of our 2023 Form 10-K, we describe the significant accounting estimates and policies used in the preparation of the accompanying Unaudited Condensed Consolidated Financial Statements. Except as noted below, there have been no significant changes in our critical accounting estimates.

Business Combinations

In accordance with ASC 805, *Business Combinations* ("ASC 805"), acquisitions that meet the definition of a business are recorded using the acquisition method of accounting. We recognize and measure the identifiable assets acquired, liabilities assumed and any non-controlling interest as of the acquisition date at fair value. The valuation of intangible assets is determined by an income approach methodology, using assumptions such as projected future revenues, customer attrition rates, royalty rates, tax rates and discount rates. The excess, if any, of total consideration transferred in a business combination over the fair value of identifiable assets acquired, liabilities assumed and any non-controlling interest is recognized as goodwill. Costs incurred as a result of a business combination other than costs related to the issuance of debt or equity securities are recorded in the period the costs are incurred.

RESULTS OF OPERATIONS

Due to the sale of Access Solutions, we no longer consolidate the results of Access Solutions in our financial statements as of June 2, 2024. Therefore, this *Management's Discussion and Analysis of Financial Condition and Results of Operations* only

includes the financial results of Access Solutions in periods prior to the date of the sale. As a result, prior periods may not be comparable to the current period.

Three Months Ended June 30, 2024 Compared with the Three Months Ended June 30, 2023

The following represents our consolidated net sales and operating results:

| <i>(In millions)</i> | Three Months Ended June 30, | | | |
|--|-----------------------------|---------------|-----------------|----------------|
| | 2024 | 2023 | Period Change | % Change |
| Net sales | \$ 6,689 | \$ 5,992 | \$ 697 | 12 % |
| Cost of products and services sold | (4,811) | (4,237) | (574) | 14 % |
| Gross margin | 1,878 | 1,755 | 123 | 7 % |
| Operating expenses | 1,813 | (1,266) | 3,079 | (243) % |
| Operating profit | 3,691 | 489 | 3,202 | 655 % |
| Non-operating income (expense), net | (167) | (67) | (100) | 149 % |
| Income from operations before income taxes | 3,524 | 422 | 3,102 | 735 % |
| Income tax expense | (1,155) | (189) | (966) | 511 % |
| Net income from operations | 2,369 | 233 | 2,136 | 917 % |
| Less: Non-controlling interest in subsidiaries' earnings from operations | 32 | 34 | (2) | (6) % |
| Net income attributable to common shareowners | \$ 2,337 | \$ 199 | \$ 2,138 | 1,074 % |

Net Sales

For the three months ended June 30, 2024, *Net sales* were \$6.7 billion, a 12% increase compared with the same period of 2023. The components of the year-over-year change were as follows:

| | Three Months Ended June 30, 2024 |
|------------------------------------|-------------------------------------|
| Organic | 2 % |
| Foreign currency translation | (1) % |
| Acquisitions and divestitures, net | 11 % |
| Total % change | 12 % |

Organic sales for the three months ended June 30, 2024, increased by 2% compared with the same period of 2023. The organic increase was primarily driven by our HVAC segment due to improved end-markets in the Americas and EMEA, which more than offset reduced end-market demand in Asia. In addition, our Fire & Security segment benefited from volume growth and price improvements in both the Commercial and Residential fire and Industrial fire businesses. Results in our Refrigeration segment were mixed as growth in Transport refrigeration was partially offset by challenges in Commercial refrigeration end-markets. Refer to "Segment Review" below for a discussion of *Net sales* by segment.

Gross Margin

For the three months ended June 30, 2024, gross margin was \$1.9 billion, a 7% increase compared with the same period of 2023. The components were as follows:

| <i>(In millions)</i> | Three Months Ended June 30, | |
|------------------------------------|-----------------------------|-----------------|
| | 2024 | 2023 |
| Net sales | \$ 6,689 | \$ 5,992 |
| Cost of products and services sold | (4,811) | (4,237) |
| Gross margin | \$ 1,878 | \$ 1,755 |
| Percentage of net sales | 28.1 % | 29.3 % |

Gross margin increased by \$123 million compared with the three months ended June 30, 2023. The main driver of the increase related to ongoing customer demand, pricing improvements and our continued focus on productivity initiatives. Operating results associated with the VCS Business since the date of acquisition further benefited gross margin during the period. However, the results of the VCS Business included inventory step-up, backlog amortization and intangible asset amortization resulting from the recognition of acquired assets at fair value. These costs had a 300 basis point unfavorable impact on gross margin as a percentage of *Net sales*. As a result, gross margin as a percentage of *Net sales* decreased by 120 basis points compared with the same period of 2023.

Operating Expenses

For the three months ended June 30, 2024, operating expenses, including *Equity method investment net earnings*, were a benefit of \$1.8 billion, a 243% decrease compared with the same period of 2023. The components were as follows:

| <i>(In millions)</i> | Three Months Ended June 30, | |
|---------------------------------------|-----------------------------|-------------------|
| | 2024 | 2023 |
| Selling, general and administrative | \$ (975) | \$ (784) |
| Research and development | (187) | (151) |
| Equity method investment net earnings | 90 | 52 |
| Other income (expense), net | 2,885 | (383) |
| Total operating expenses | \$ 1,813 | \$ (1,266) |
| Percentage of net sales | (27.1)% | 21.1 % |

For the three months ended June 30, 2024, *Selling, general and administrative* expenses were \$975 million, a 24% increase compared with the same period of 2023. The increase is primarily due to incremental expenses associated with the VCS Business since the date of acquisition. In addition, the current period also included \$92 million of acquisition and divestiture-related costs compared with \$14 million during the three months ended June 30, 2023.

Research and development costs relate to new product development and new technology innovation. Due to the variable nature of program development schedules, year-over-year spending levels can fluctuate. In addition, we continue to invest to prepare for future energy efficiency and refrigerant regulation changes and in digital controls technologies.

Investments over which we do not exercise control, but have significant influence, are accounted for using the equity method of accounting. For the three months ended June 30, 2024, *Equity method investment net earnings* were \$90 million, a 73% increase compared with the same period of 2023. The increase was primarily driven by higher earnings in HVAC joint ventures across all regions.

Other income (expense), net primarily includes the impact of gains and losses related to the sale of businesses or interests in our equity method investments, foreign currency gains and losses on transactions that are denominated in a currency other than an entity's functional currency and hedging-related activities. During the three months ended June 30, 2024, we completed the sale of Access Solutions and recognized a gain on the sale of \$2.9 billion.

During the three months ended June 30, 2023, we recognized a loss of \$293 million on the deconsolidation of KFI due to its Chapter 11 filing. In addition, we recognized a \$111 million loss on the mark-to-market valuation of our window forward contracts associated with the expected cash outflows of the Euro-denominated purchase price of the VCS Business.

Non-Operating Income (Expense), net

For the three months ended June 30, 2024, *Non-operating income (expense), net* was \$167 million, a 149% increase compared with the same period of 2023. The components were as follows:

| <i>(In millions)</i> | Three Months Ended June 30, | |
|--|------------------------------------|----------------|
| | 2024 | 2023 |
| Non-service pension (expense) benefit | \$ (1) | \$ — |
| Interest expense | \$ (185) | \$ (94) |
| Interest income | 19 | 27 |
| Interest (expense) income, net | \$ (166) | \$ (67) |
| Non-operating income (expense), net | \$ (167) | \$ (67) |

Non-operating income (expense), net includes the results from activities other than normal business operations such as interest expense, interest income and the non-service components of pension and post-retirement obligations. Interest expense is affected by the amount of debt outstanding and the interest rates on that debt. For the three months ended June 30, 2024, *Interest expense* was \$185 million, a 97% increase compared with the same period of 2023. In connection with the acquisition of the VCS Business, we entered into several financing arrangements to fund the cash portion of the Euro-denominated purchase price. In addition, we incurred a make-whole premium of \$8 million and wrote off \$4 million of unamortized deferred financing costs associated with the redemption of our \$1.0 billion aggregate principal amount of 5.80% notes due in 2025. During the three months ended June 30, 2023, we amortized \$21 million of deferred financing cost in *Interest expense*, of which \$19 million related to our senior unsecured bridge term loan facility (the "Bridge Loan").

Income Taxes

| | Three Months Ended June 30, | |
|--------------------|------------------------------------|-------------|
| | 2024 | 2023 |
| Effective tax rate | 32.8 % | 44.8 % |

We account for income tax expense in accordance with ASC 740, which requires an estimate of the annual effective income tax rate for the full year to be applied to the respective interim period, taking into account year-to-date amounts and projected results for the full year. The effective tax rate was 32.8% for the three months ended June 30, 2024, compared with 44.8% for the three months ended June 30, 2023. The year-over-year decrease was primarily driven by the absence of the non-deductible loss of \$293 million on the deconsolidation of KFI due to its Chapter 11 filing and the \$111 million loss on the mark-to-market valuation of our window forward contracts associated with the expected cash outflows of the Euro-denominated purchase price of the VCS Business recognized during the three months ended June 30, 2023. These amounts were partially offset by the \$1.1 billion tax on the \$2.9 billion gain on the sale of Access Solutions and a held-for-sale tax benefit of \$43 million related to adjustments to basis differences in certain companies recognized during the three months ended June 30, 2024.

Six Months Ended June 30, 2024 Compared with the Six Months Ended June 30, 2023

The following represents our consolidated net sales and operating results:

| <i>(In millions)</i> | Six Months Ended June 30, | | | |
|--|---------------------------|---------------|-----------------|--------------|
| | 2024 | 2023 | Period Change | % Change |
| Net sales | \$ 12,871 | \$ 11,265 | \$ 1,606 | 14 % |
| Cost of products and services sold | (9,288) | (8,132) | (1,156) | 14 % |
| Gross margin | 3,583 | 3,133 | 450 | 14 % |
| Operating expenses | 608 | (2,089) | 2,697 | (129) % |
| Operating profit | 4,191 | 1,044 | 3,147 | 301 % |
| Non-operating income (expense), net | (332) | (113) | (219) | 194 % |
| Income from operations before income taxes | 3,859 | 931 | 2,928 | 315 % |
| Income tax expense | (1,201) | (311) | (890) | 286 % |
| Net income from operations | 2,658 | 620 | 2,038 | 329 % |
| Less: Non-controlling interest in subsidiaries' earnings from operations | 52 | 48 | 4 | 8 % |
| Net income attributable to common shareowners | \$ 2,606 | \$ 572 | \$ 2,034 | 356 % |

Net Sales

For the six months ended June 30, 2024, *Net sales* were \$12.9 billion, a 14% increase compared with the same period of 2023. The components of the year-over-year change were as follows:

| | Six Months Ended June 30, 2024 |
|------------------------------------|-----------------------------------|
| Organic | 2 % |
| Foreign currency translation | (1) % |
| Acquisitions and divestitures, net | 13 % |
| Total % change | 14 % |

Organic sales for the six months ended June 30, 2024 increased by 2% compared with the same period of 2023. The organic increase was primarily driven by our HVAC segment due to improved end-markets in the Americas, which more than offset reduced end-markets in EMEA and Asia. In addition, our Fire & Security segment benefited from volume growth and price improvements in both the Commercial and Residential fire and Industrial fire businesses. Refrigeration results decreased as each of the segment's businesses experienced challenges in certain end-markets. Refer to "Segment Review" below for a discussion of *Net sales* by segment.

Gross Margin

For the six months ended June 30, 2024, gross margin was \$3.6 billion, a 14% increase compared with the same period of 2023. The components were as follows:

| <i>(In millions)</i> | Six Months Ended June 30, | |
|------------------------------------|---------------------------|-----------------|
| | 2024 | 2023 |
| Net sales | \$ 12,871 | \$ 11,265 |
| Cost of products and services sold | (9,288) | (8,132) |
| Gross margin | \$ 3,583 | \$ 3,133 |
| Percentage of net sales | 27.8 % | 27.8 % |

Gross margin increased by \$450 million compared with the six months ended June 30, 2023. The main driver of the increase related to ongoing customer demand, pricing improvements and our continued focus on productivity initiatives. Operating results associated with the VCS Business since the date of acquisition further benefited gross margin during the period. However, the results of the VCS Business included inventory step-up, backlog amortization and intangible asset amortization resulting from the recognition of acquired assets at fair value. These costs had a 260 basis point unfavorable impact on gross margin as a percentage of *Net sales*. As a result, gross margin as a percentage of *Net sales* was flat compared with the same period of 2023.

Operating Expenses

For the six months ended June 30, 2024, operating expenses, including *Equity method investment net earnings*, were a benefit of \$0.6 billion, a 129% decrease compared with the same period of 2023. The components were as follows:

| <i>(In millions)</i> | Six Months Ended June 30, | |
|---------------------------------------|---------------------------|-------------------|
| | 2024 | 2023 |
| Selling, general and administrative | \$ (1,960) | \$ (1,505) |
| Research and development | (411) | (290) |
| Equity method investment net earnings | 121 | 96 |
| Other income (expense), net | 2,858 | (390) |
| Total operating expenses | \$ 608 | \$ (2,089) |
| Percentage of net sales | (4.7)% | 18.5 % |

For the six months ended June 30, 2024, *Selling, general and administrative expenses* were \$2.0 billion, a 30% increase compared with the same period of 2023. The increase is primarily due to incremental expenses associated with the VCS Business since the date of acquisition. In addition, higher compensation and other employee-related costs further contributed to the increase. The current period also included \$181 million of acquisition and divestiture-related costs compared with \$26 million during the six months ended June 30, 2023.

Research and development costs relate to new product development and new technology innovation. Due to the variable nature of program development schedules, year-over-year spending levels can fluctuate. In addition, we continue to invest to prepare for future energy efficiency and refrigerant regulation changes and in digital controls technologies.

Investments over which we do not exercise control, but have significant influence, are accounted for using the equity method of accounting. For the six months ended June 30, 2024, *Equity method investment net earnings* were \$121 million, a 26% increase compared with the same period of 2023. The increase was primarily driven by higher earnings in HVAC joint ventures across all regions. The increase was partially offset by a \$23 million charge associated with the devaluation of U.S. Dollar denominated balances at an HVAC equity investment in Egypt.

Other income (expense), net primarily includes the impact of gains and losses related to the sale of businesses or interests in our equity method investments, foreign currency gains and losses on transactions that are denominated in a currency other than an entity's functional currency and hedging-related activities. During the six months ended June 30, 2024, we completed the sale of Access Solutions and recognized a gain on the sale of \$2.9 billion. In addition, we recognized a \$46 million gain associated with our share of United Technologies Corporation's conclusion of certain income tax matters from their 2017 and 2018 tax audit with the Internal Revenue Service ("IRS"). In connection with the acquisition of the VCS Business, we recognized an \$86 million loss on the mark-to-market valuation of our window forward contracts associated with the cash outflows of the Euro-denominated purchase price.

During the six months ended June 30, 2023, we recognized a loss of \$293 million on the deconsolidation of KFI due to its Chapter 11 filing. In addition, we recognized a \$111 million loss on the mark-to-market valuation of our window forward contracts associated with the expected cash outflows of the Euro-denominated purchase price of the VCS Business.

Non-Operating Income (Expense), net

For the six months ended June 30, 2024, *Non-operating income (expense), net* was \$332 million, a 194% increase compared with the same period of 2023. The components were as follows:

| <i>(In millions)</i> | Six Months Ended June 30, | |
|--|----------------------------------|-----------------|
| | 2024 | 2023 |
| Non-service pension (expense) benefit | \$ (1) | \$ — |
| Interest expense | \$ (365) | \$ (165) |
| Interest income | 34 | 52 |
| Interest (expense) income, net | \$ (331) | \$ (113) |
| Non-operating income (expense), net | \$ (332) | \$ (113) |

Non-operating income (expense), net includes the results from activities other than normal business operations such as interest expense, interest income and the non-service components of pension and post-retirement obligations. Interest expense is affected by the amount of debt outstanding and the interest rates on that debt. For the six months ended June 30, 2024, *Interest expense* was \$365 million, a 121% increase compared with the same period of 2023. In connection with the acquisition of the VCS Business, we entered into several financing arrangements to fund the Euro-denominated purchase price. In addition, we incurred a make-whole premium of \$8 million and wrote off \$4 million of unamortized deferred financing costs associated with the redemption of our \$1.0 billion aggregate principal amount of 5.80% notes due in 2025. During the six months ended June 30, 2023, we amortized \$22 million of deferred financing cost in *Interest expense*, of which \$19 million related to our Bridge Loan.

Income Taxes

| | Six Months Ended June 30, | |
|--------------------|---------------------------|--------|
| | 2024 | 2023 |
| Effective tax rate | 31.1 % | 33.4 % |

We account for income tax expense in accordance with ASC 740, which requires an estimate of the annual effective income tax rate for the full year to be applied to the respective interim period, taking into account year-to-date amounts and projected results for the full year. The effective tax rate was 31.1% for the six months ended June 30, 2024 compared with 33.4% for the six months ended June 30, 2023. The year-over-year decrease was primarily driven by the absence of the non-deductible loss of \$293 million on the deconsolidation of KFI due to its Chapter 11 filing recognized during the six months ended June 30, 2023. This amount was partially offset by the \$1.1 billion tax on the \$2.9 billion gain on the sale of Access Solutions and a held-for-sale tax benefit of \$62 million related to adjustments to basis differences in certain companies recognized during the six months ended June 30, 2024. In addition, we recognized a tax benefit of \$21 million associated with the TMA and UTC's conclusion of certain income tax matters from their 2017 and 2018 tax audit with the U.S. Internal Revenue Service ("IRS"), a net tax benefit of \$16 million related to the re-organization and disentanglement of certain Fire & Security industrial businesses in advance of their planned divestitures and a tax charge of \$15 million related to a reduction of utilizable foreign tax credits during the six months ended June 30, 2024.

SEGMENT REVIEW

We have three operating segments:

- The HVAC segment provides products, controls, services and solutions to meet the heating, cooling and ventilation needs of residential and commercial customers while enhancing building performance, health, energy efficiency and sustainability.
- The Refrigeration segment includes transport refrigeration and monitoring products, services and digital solutions for trucks, trailers, shipping containers, intermodal and rail, as well as commercial refrigeration products.
- The Fire & Security segment provides a wide range of residential, commercial and industrial technologies designed to help protect people and property.

We determine our segments based on how our Chief Executive Officer, who is the Chief Operating Decision Maker (the "CODM"), allocates resources, assesses performance and makes operational decisions. The CODM allocates resources and evaluates the financial performance of each of our segments based on *Net sales* and *Operating profit*. Adjustments to reconcile segment reporting to the consolidated results are included in Note 17 - Segment Financial Data.

Three Months Ended June 30, 2024 Compared with Three Months Ended June 30, 2023

Summary performance for each of our segments is as follows:

| <i>(In millions)</i> | Net Sales | | Operating Profit | | Operating Profit Margin | |
|----------------------|-----------------------------|-----------------|-----------------------------|---------------|-----------------------------|---------------|
| | Three Months Ended June 30, | | Three Months Ended June 30, | | Three Months Ended June 30, | |
| | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 |
| HVAC | \$ 4,970 | \$ 4,216 | \$ 687 | \$ 742 | 13.8 % | 17.6 % |
| Refrigeration | 973 | 972 | 113 | 112 | 11.6 % | 11.5 % |
| Fire & Security | 871 | 932 | 3,001 | (157) | 344.5 % | (16.8) % |
| Total segment | \$ 6,814 | \$ 6,120 | \$ 3,801 | \$ 697 | 55.8 % | 11.4 % |

HVAC Segment

For the three months ended June 30, 2024, *Net sales* in our HVAC segment were \$5.0 billion, a 18% increase compared with the same period of 2023. The components of the year-over-year change were as follows:

| | Net Sales |
|------------------------------------|------------------|
| Organic | 2 % |
| Foreign currency translation | (1) % |
| Acquisitions and divestitures, net | 17 % |
| Total % change in Net sales | 18 % |

The organic increase in *Net sales* of 2% was driven by continued strong results in the segment. Growth in the Americas (up 5%) was primarily driven by our Commercial and Light Commercial businesses which benefited from ongoing customer demand and pricing improvements. In addition, volume increases in residential markets further benefited results. Growth in EMEA (up 2%) was primarily driven by ongoing customer demand and pricing improvements in our Commercial business. Residential markets continue to be impacted by reduced volume compared with the prior year. Results in Asia (down 7%) were impacted by lower demand in the region, primarily in China.

On January 2, 2024, we acquired the VCS Business, a leading manufacturer of high efficiency heating and renewable energy systems in Europe. The results of the VCS Business have been included in our Unaudited Condensed Consolidated Financial Statements since the date of acquisition. The transaction added 17% to *Net sales* during the three months ended June 30, 2024 and is included in Acquisitions and divestitures, net.

For the three months ended June 30, 2024, *Operating profit* in our HVAC segment was \$687 million, a 7% decrease compared with the same period of 2023. The components of the year-over-year change were as follows:

| | Operating Profit |
|---|-------------------------|
| Operational | 16 % |
| Acquisitions and divestitures, net | (2) % |
| Restructuring | (3) % |
| Amortization of acquired intangibles | (18) % |
| Total % change in Operating profit | (7)% |

The operational profit increase of 16% was primarily attributable to ongoing customer demand and pricing improvements in certain end-markets compared with the prior year. In addition, favorable material and logistics costs drove productivity benefits in the segment. These benefits more than offset volume reductions in certain end-markets. Higher earnings from equity method investments further benefited operational profit in the segment.

Refrigeration Segment

For the three months ended June 30, 2024, *Net sales* in our Refrigeration segment were \$973 million, flat compared to the same period of 2023. The components of the year-over-year change were as follows:

| | Net Sales |
|------------------------------------|------------------|
| Organic | 1 % |
| Foreign currency translation | (1) % |
| Total % change in Net sales | — % |

The organic increase in *Net Sales* of 1% was primarily driven by volume growth and price improvements within certain end-markets compared with the prior year. Transport refrigeration results increased (up 3%) compared to the prior year primarily due to strong container end-markets. In addition, higher volumes in Europe and Asia further benefited results but were more than offset by lower end-market demand in North America. Results for Commercial refrigeration decreased (down 5%) compared with the prior year, primarily driven by lower volumes in Europe as economic conditions and inflationary cost pressures impacted end-market demand. In addition, Asia was impacted by reduced end-market demand in China.

For the three months ended June 30, 2024, *Operating profit* in our Refrigeration segment was \$113 million, a 1% increase compared with the same period of 2023. The components of the year-over-year change were as follows:

| | Operating Profit |
|---|-------------------------|
| Operational | 1 % |
| Foreign currency translation | (1) % |
| Restructuring | 5 % |
| Other | (4) % |
| Total % change in Operating profit | 1 % |

The increase in operational profit of 1% was primarily driven by favorable productivity initiatives and price improvements compared with the prior year. In addition, volume growth in certain end-markets further benefited the segment. These amounts were partially offset by volume reductions in certain other end-markets. Inflationary cost pressures are moderating but continue to impact our operating profit. Amounts reported in Other represent \$4 million of divestiture-related costs associated with the announced sale of CCR.

Fire & Security Segment

For the three months ended June 30, 2024, *Net sales* in our Fire & Security segment were \$871 million, a 7% decrease compared with the same period of 2023. The components of the year-over-year change were as follows:

| | Net Sales |
|------------------------------------|------------------|
| Organic | 3 % |
| Acquisitions and divestitures, net | (8) % |
| KFI deconsolidation | (2) % |
| Total % change in Net sales | (7) % |

The organic increase in *Net sales* of 3% was primarily driven by volume growth and price improvements compared with the prior year. Increased sales in our Commercial and Residential fire business benefited from ongoing customer demand and price improvements in the Americas and Europe. Growth in our Global Industrial business was driven by strong end-market demand and pricing improvements. Acquisitions and divestitures, net primarily relates to the current year results of Access Solutions, the sale of which was completed on June 2, 2024.

For the three months ended June 30, 2024, *Operating profit* in our Fire & Security segment was \$3.0 billion, a 2,011% increase compared with the same period of 2023. The components of the year-over-year change were as follows:

| | Operating Profit |
|---|-------------------------|
| Operational | 31 % |
| Foreign currency translation | (1) % |
| Acquisitions and divestitures, net | (17) % |
| Restructuring | (3) % |
| KFI deconsolidation | 184 % |
| Access Solutions gain | 1,834 % |
| Amortization of acquired intangibles | 1 % |
| Other | (18) % |
| Total % change in Operating profit | 2,011 % |

The increase in operational profit of 31% was primarily driven by volume growth, price improvements and favorable product mix compared with the prior year. In addition, favorable material and logistics costs drove productivity benefits during the period. The segment also benefited from lower inventory-related reserves compared with the prior year as supply chain challenges improved. Lower depreciation and amortization, which was ceased on held-for-sale assets in accordance with ASC 360, *Property, Plant and Equipment*, further benefited operational profit. These amounts were partially offset by lower volumes in certain end-markets.

Acquisitions and divestitures, net primarily relates to the current year results of Access Solutions, the sale of which was completed on June 2, 2024. Amounts reported in Other represent \$11 million of divestiture-related costs associated with our announced portfolio transformation and Access Solutions sale.

Six Months Ended June 30, 2024 Compared with Six Months Ended June 30, 2023

Summary performance for each of our segments is as follows:

| <i>(In millions)</i> | Net Sales | | Operating Profit | | Operating Profit Margin | |
|----------------------|---------------------------|------------------|---------------------------|-----------------|---------------------------|---------------|
| | Six Months Ended June 30, | | Six Months Ended June 30, | | Six Months Ended June 30, | |
| | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 |
| HVAC | \$ 9,511 | \$ 7,838 | \$ 1,116 | \$ 1,177 | 11.7 % | 15.0 % |
| Refrigeration | 1,857 | 1,870 | 210 | 220 | 11.3 % | 11.8 % |
| Fire & Security | 1,758 | 1,801 | 3,154 | (64) | 179.4 % | (3.6) % |
| Total segment | \$ 13,126 | \$ 11,509 | \$ 4,480 | \$ 1,333 | 34.1 % | 11.6 % |

HVAC Segment

For the six months ended June 30, 2024, *Net sales* in our HVAC segment were \$9.5 billion, a 21% increase compared with the same period of 2023. The components of the year-over-year change were as follows:

| | Net Sales |
|------------------------------------|------------------|
| Organic | 2 % |
| Foreign currency translation | (1) % |
| Acquisitions and divestitures, net | 20 % |
| Total % change in Net sales | 21 % |

The organic increase in *Net sales* of 2% was driven by continued strong results in the segment. Growth in the Americas (up 5%) was primarily driven by our Commercial and Light Commercial businesses which benefited from ongoing customer demand and pricing improvements. Moderate growth in our residential business due to price improvements was impacted by lower volumes compared with the prior year. EMEA (down 4%) continues to be impacted by reduced volumes in residential markets. The reduction was partially offset by ongoing customer demand and pricing improvements in our Commercial business. Results in Asia (down 4%) were impacted by lower demand in the region, primarily in China.

On January 2, 2024, we acquired the VCS Business, a leading manufacturer of high efficiency heating and renewable energy systems in Europe. The results of the VCS Business have been included in our Unaudited Condensed Consolidated Financial Statements since the date of acquisition. The transaction added 20% to *Net sales* during the six months ended June 30, 2024 and is included in Acquisitions and divestitures, net.

For the six months ended June 30, 2024, *Operating profit* in our HVAC segment was \$1.1 billion, a 5% decrease compared with the same period of 2023. The components of the year-over-year change were as follows:

| | Operating Profit |
|---|-------------------------|
| Operational | 21 % |
| Acquisitions and divestitures, net | — % |
| Restructuring | (3) % |
| Amortization of acquired intangibles | (23) % |
| Total % change in Operating profit | (5) % |

The operational profit increase of 21% was primarily attributable to ongoing customer demand and pricing improvements in certain end-markets compared with the prior year. In addition, favorable material and logistics costs drove productivity benefits in the segment. These benefits more than offset volume reductions in certain end-markets. Higher earnings from equity method investments further benefited operational profit in the segment. The increase was partially offset by a \$23 million charge associated with the devaluation of U.S. Dollar denominated balances at an HVAC equity investment in Egypt.

Refrigeration Segment

For the six months ended June 30, 2024, *Net sales* in our Refrigeration segment were \$1.9 billion, a 1% decrease compared with the same period of 2023. The components of the year-over-year change were as follows:

| | Net Sales |
|------------------------------------|------------------|
| Organic | (1) % |
| Foreign currency translation | — % |
| Total % change in Net sales | (1)% |

Organic *Net sales* decreased 1% compared to the prior year as the segment experienced challenges in certain end-markets during the period. Results for Commercial refrigeration decreased (down 4%) compared with the prior year, primarily driven by lower volumes in Europe as economic conditions and inflationary cost pressures impacted end-market demand. In addition, Asia results were impacted by reduced end-market demand in China. Transport refrigeration sales were flat compared to the prior year as lower end-market demand in North America offset improved results in Europe and Asia. However, the decrease was offset by strong container end-markets.

For the six months ended June 30, 2024, *Operating profit* in our Refrigeration segment was \$210 million, a 5% decrease compared with the same period of 2023. The components of the year-over-year change were as follows:

| | Operating Profit |
|---|-------------------------|
| Operational | 6 % |
| Restructuring | 4 % |
| Other | (15) % |
| Total % change in Operating profit | (5)% |

The increase in operational profit of 6% was primarily driven by favorable productivity initiatives and price improvements compared with the prior year. In addition, volume growth in certain end-markets further benefited the segment. These amounts were partially offset by volume reductions in certain other end-markets. Inflationary cost pressures are moderating but continue to impact our operating profit. Amounts reported in Other represent \$6 million of divestiture-related costs associated with the announced sale of CCR. In addition, the prior year includes a \$24 million gain on the sale of a business within Transport refrigeration.

Fire & Security Segment

For the six months ended June 30, 2024, *Net sales* in our Fire & Security segment were \$1.8 billion, a 2% decrease compared with the same period of 2023. The components of the year-over-year change were as follows:

| | Net Sales |
|------------------------------------|------------------|
| Organic | 5 % |
| Acquisitions and divestitures, net | (4) % |
| KFI deconsolidation | (3) % |
| Total % change in Net sales | (2)% |

The organic increase in *Net sales* of 5% was primarily driven by volume growth and price improvements compared with the prior year. Increased sales in our Commercial and Residential fire business benefited from ongoing customer demand and price improvements in the Americas and Europe. Growth in our Global Industrial business was driven by strong end-market demand and pricing improvements. Acquisitions and divestitures, net primarily relates to the Access Solutions divestiture completed on June 2, 2024.

For the six months ended June 30, 2024, *Operating profit* in our Fire & Security segment was \$3.2 billion, a 5,028% increase compared with the same period of 2023. The components of the year-over-year change were as follows:

| | Operating Profit |
|---|-------------------------|
| Operational | 183 % |
| Foreign currency translation | (2) % |
| Acquisitions and divestitures, net | (41) % |
| Restructuring | 3 % |
| Amortization of acquired intangibles | 6 % |
| KFI deconsolidation | 430 % |
| Access Solutions gain | 4,483 % |
| Other | (34) % |
| Total % change in Operating profit | 5,028 % |

The increase in operational profit of 183% was primarily driven by volume growth and price improvements compared with the prior year. In addition, favorable material and logistics costs drove productivity benefits during the period. The segment also benefited from lower inventory-related reserves compared with the prior year as supply chain challenges improved. In addition, lower depreciation and amortization, which was ceased on held-for-sale assets in accordance with ASC 360, *Property, Plant and Equipment*, further benefited operational profit. These amounts were partially offset by lower volumes in certain end-markets. Inflationary cost pressures are moderating but continue to impact our operating profit.

Acquisitions and divestitures, net primarily relates to the current year results of Access Solutions, the sale of which was completed on June 2, 2024. Amounts reported in Other represent \$16 million of separation-related costs associated with our announced portfolio transformation and Access Solutions sale.

LIQUIDITY AND FINANCIAL CONDITION

We assess liquidity in terms of our ability to generate adequate amounts of cash necessary to fund our current and future cash requirements to support our business and strategic initiatives. In doing so, we review and analyze our cash on hand, working capital, debt service requirements and capital expenditures. We rely on operating cash flows as our primary source of liquidity. In addition, we have access to other sources of capital to finance our strategic initiatives and fund growth.

As of June 30, 2024, we had cash and cash equivalents of \$2.9 billion, of which approximately 52% was held by our foreign subsidiaries. We manage our worldwide cash requirements by reviewing available funds and the cost effectiveness with which we can access funds held by foreign subsidiaries. On occasion, we are required to maintain cash deposits in connection with contractual obligations related to acquisitions, divestitures or other legal obligations. As of June 30, 2024 and December 31, 2023, the amount of such restricted cash was approximately \$3 million and \$2 million, respectively.

We continue to actively manage and strengthen our business portfolio to meet the current and future needs of our customers. This is accomplished through research and development activities with a focus on new product development and new technology innovation as well as sustaining activities with a focus on improving existing products and reducing production costs. We also pursue potential acquisitions to complement existing products and services to enhance our product portfolio. In addition, we routinely conduct discussions, evaluate targets and enter into agreements regarding possible acquisitions, divestitures, joint ventures and equity investments to manage our business portfolio.

We believe that our available cash and operating cash flows will be sufficient to meet our future operating cash needs. Our committed credit facilities and access to the debt and equity markets provide additional sources of short-term and long-term capital to fund current operations, debt maturities and future investment opportunities. Although we believe that the arrangements currently in place permit us to finance our operations on acceptable terms and conditions, our access to and the availability of financing on acceptable terms and conditions in the future will be impacted by many factors, including: (1) our credit ratings or absence of credit ratings, (2) the level of our existing indebtedness, (3) the restrictions under our debt agreements, (4) the liquidity of the overall capital markets and (5) the state of the economy. There can be no assurance that we will be able to obtain additional financing on terms favorable to us, if at all.

The following table contains several key measures of our financial condition and liquidity:

| <i>(In millions)</i> | June 30, 2024 | December 31, 2023 |
|--|--------------------------|------------------------------|
| Cash and cash equivalents | \$ 2,919 | \$ 10,015 |
| Total debt | \$ 13,322 | \$ 14,293 |
| Total equity | \$ 14,079 | \$ 9,005 |
| Net debt (total debt less cash and cash equivalents) | \$ 10,403 | \$ 4,278 |
| Total capitalization (total debt plus total equity) | \$ 27,401 | \$ 23,298 |
| Net capitalization (total debt plus total equity less cash and cash equivalents) | \$ 24,482 | \$ 13,283 |
| Total debt to total capitalization | 49 % | 61 % |
| Net debt to net capitalization | 42 % | 32 % |

Acquisition of the VCS Business

On April 25, 2023, we announced that we entered into an Agreement to acquire the VCS Business. Under the terms of the Agreement, 20% of the purchase price was to be paid in Carrier common stock, issued directly to Viessmann and subject to certain lock-up provisions and 80% was to be paid in cash. Simultaneously, we entered into commitment letters with JPMorgan Chase Bank, N.A., BofA Securities, Inc. and Bank of America, N.A. to provide a €8.2 billion senior unsecured bridge term loan facility (the "Bridge Loan") to fund a portion of the Euro-denominated purchase price.

On May 19, 2023, we entered into a 364-day, \$500 million, senior unsecured revolving credit agreement with JPMorgan Chase Bank, N.A., as administrative agent and certain other lenders (the "Revolver"). In addition, we entered into a senior unsecured delayed draw term loan credit agreement with JPMorgan Chase Bank, N.A., as administrative agent and certain other lenders that permits aggregate borrowings of up to €2.3 billion (the "Delayed Draw Facility"). Upon entering into the Delayed Draw Facility, the aggregate principal amount of the Bridge Loan was reduced by €2.3 billion. In November 2023, we issued \$3.0 billion principal amount of USD-denominated notes ("USD Notes") and €2.35 billion principal amount of Euro-denominated notes ("Euro Notes"). Upon issuance, the aggregate principal amount of the Bridge Loan was reduced by €5.4 billion. On January 2, 2024, we entered into a 60-day senior unsecured term loan agreement consisting of a Euro-denominated tranche in an aggregate amount of €113 million and a USD-denominated tranche in an aggregate amount of \$349 million (the "60-day Loan"). Upon entering into the 60-day Loan, we reduced the final portion of the Bridge Loan by €500 million and subsequently terminated the agreement.

On January 2, 2024, we completed the acquisition of the VCS Business for \$14.2 billion. The cash portion of the purchase price was funded through cash on hand, proceeds from the USD Notes and the Euro Notes and borrowings under the Delayed Draw Facility and the 60-day Loan. Proceeds from the Revolver became available upon closing.

In March 2024, borrowings under the 60-day loan were repaid. In May 2024, the Revolver was terminated and refinanced in order to extend its maturity to May 2025. In addition, we redeemed our \$1.0 billion aggregate principle amount of 5.80% notes due in 2025 and repaid borrowings under the Delayed Draw Facility in June 2024, which was subsequently terminated.

Borrowings and Lines of Credit

We maintain a \$2.0 billion unsecured, unsubordinated commercial paper program which we can use for general corporate purposes, including the funding of working capital and potential acquisitions. In addition, we maintain a \$2.0 billion revolving credit agreement with various banks (the "Revolving Credit Facility") that matures in May 2028 which supports our commercial paper borrowing program and can be used for general corporate purposes. A ratings-based commitment fee is charged on unused commitments. As of June 30, 2024, we had no borrowings outstanding under our commercial paper program or our Revolving Credit Facility.

Our short-term obligations primarily consist of current maturities of long-term debt. Our long-term obligations primarily consist of long-term notes with maturity dates ranging between 2025 and 2054. Interest payments related to long-term Notes are expected to approximate \$479 million per year, reflecting an approximate weighted-average interest rate of 3.63%. Any borrowings from the Revolving Credit Facility are subject to variable interest rates. See Note 5 – Borrowings and Lines of Credit in the Notes to the accompanying Unaudited Condensed Consolidated Financial Statements for additional information regarding the terms of our long-term debt obligations.

The following table presents our credit ratings and outlook as of June 30, 2024:

| Rating Agency | Long-term Rating ⁽¹⁾ | Short-term Rating ⁽²⁾ | Outlook ^{(2) (3) (4)} |
|--|---------------------------------|----------------------------------|--------------------------------|
| Standards & Poor's ("S&P") | BBB | A2 | Positive |
| Moody's Investors Service Inc. ("Moody's") | Baa2 | P2 | Positive |
| Fitch Ratings ("Fitch") | BBB | F3 | Stable |

⁽¹⁾ The long-term rating for S&P was affirmed on May 14, 2021, upgraded by Moody's to Baa2 on May 13, 2024. Fitch's was updated in December 2023.

⁽²⁾ Fitch upgraded its short-term rating to F2 from F3 and revised its outlook to positive from stable on July 11, 2024.

⁽³⁾ S&P revised its outlook to positive from stable in December 2023.

⁽⁴⁾ Moody's revised its outlook to positive from stable on February 28, 2023.

Portfolio Transformation

On June 2, 2024, we completed the divestiture of Access Solutions for cash proceeds of \$5.0 billion, subject to customary working capital and other adjustments. Consistent with our capital allocation strategy, the net proceeds will be used to fund repayment of debt, investments in organic and inorganic growth initiatives and capital returns to shareowners as well as for general corporate purposes.

On December 12, 2023, we entered into a stock purchase agreement to sell CCR to Haier Group Corporation for an enterprise value of approximately \$775 million. The transaction is expected to close in 2024. On March 5, 2024, we entered into a stock purchase agreement to sell Industrial Fire to Sentinel Capital Partners for an enterprise value of approximately \$1.425 billion. The sale was completed on July 1, 2024.

Share Repurchase Program

We may repurchase our outstanding common stock from time to time subject to market conditions and at our discretion. Repurchases occur in the open market or through one or more other public or private transactions pursuant to plans complying with Rules 10b5-1 and 10b-18 under the Exchange Act. Since the initial authorization in February 2021, our Board of Directors authorized the repurchase of up to \$4.1 billion of our outstanding common stock. As of December 31, 2023, we repurchased 43.5 million shares of common stock for an aggregate purchase price of \$2.0 billion, including shares repurchased under an accelerated share repurchase agreement. As a result, we had approximately \$2.1 billion remaining under the current authorization at December 31, 2023. Upon announcement of the acquisition of the VCS Business, we temporarily paused our share repurchase program in order to advance our capital allocation strategy.

Dividends

We paid dividends on common stock during the six months ended June 30, 2024, totaling \$330 million. In June 2024, the Board of Directors declared a dividend of \$0.19 per share of common stock payable on August 8, 2024, to shareowners of record at the close of business on June 21, 2024.

Discussion of Cash Flows

| <i>(In millions)</i> | Six Months Ended June 30, | |
|---|---------------------------|-----------------|
| | 2024 | 2023 |
| Net cash flows provided by (used in): | | |
| Operating activities | \$ 700 | \$ 504 |
| Investing activities | (6,273) | (296) |
| Financing activities | (1,406) | (506) |
| Effect of foreign exchange rate changes on cash and cash equivalents | (82) | (13) |
| Net increase (decrease) in cash and cash equivalents and restricted cash | \$ (7,061) | \$ (311) |

Cash flows from operating activities primarily represent inflows and outflows associated with our operations. Primary activities include net income from operations adjusted for non-cash transactions, working capital changes and changes in other assets and liabilities. The year-over-year increase in net cash provided by operating activities was primarily driven by an decrease in working capital balances compared with the prior period. Higher accounts payable balances, improved cash conversion and lower inventory benefited working capital during the year.

Cash flows from investing activities primarily represent inflows and outflows associated with long-term assets. Primary activities include capital expenditures, acquisitions, divestitures and proceeds from the sale of fixed assets. During the six months ended June 30, 2024, net cash used in investing activities was \$6.3 billion. The primary driver of the outflow related to the acquisition of the VCS Business, which totaled \$10.8 billion, net of cash acquired. Additional investing outflows include \$185 million related to settlement of derivatives and \$215 million of capital expenditures. These outflows were partially offset by the divestiture of Access Solutions for cash proceeds of \$5.0 billion. During the six months ended June 30, 2023, net cash used in investing activities was \$296 million. The primary drivers of the outflow related to \$144 million of capital expenditures and \$134 million related to the deconsolidation of KFI. In addition, we settled working capital and other transaction-related items associated with the acquisition of Toshiba Carrier Corporation and invested in several businesses. These amounts totaled \$56 million, net of cash acquired and were partially offset by the proceeds from the sale of a business during the period.

Cash flows from financing activities primarily represent inflows and outflows associated with equity or borrowings. During the six months ended June 30, 2024, net cash used in financing activities was \$1.4 billion. The primary driver of the outflow is due to repayments of long-term debt of \$3.5 billion which includes prepayments of the Delayed Draw Facility and the redemption of our 5.80% notes due in 2025. In addition, we made dividend payments of \$330 million to our common shareowners. These outflows were partially offset by the proceeds of borrowings used to fund the cash portion of the acquisition of the VCS Business. During the six months ended June 30, 2023, net cash used in financing activities was \$506 million. The primary driver of the outflow related to the payment of \$309 million in dividends to our common shareowners. In addition, we paid \$62 million to repurchase shares of our common stock.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

There has been no significant change in our exposure to market risk during the three and six months ended June 30, 2024. For discussion of our exposure to market risk, refer to the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations – Market Risk and Risk Management" in our 2023 Form 10-K.

Item 4. Controls and Procedures

As required by Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), we carried out an evaluation under the supervision and with the participation of our management, including the Chairman and Chief Executive Officer ("CEO"), the Senior Vice President and Chief Financial Officer ("CFO") and the Vice President, Controller and Chief Accounting Officer ("CAO") of the effectiveness of the design and operation of our disclosure controls and procedures as of June 30, 2024. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Based upon our evaluation, our CEO, CFO and CAO have concluded that, as of June 30, 2024, our disclosure controls and procedures were effective and provide reasonable assurance that information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the applicable rules and forms, and that it is accumulated and communicated to our management, including our CEO, CFO and CAO, as appropriate, to allow timely decisions regarding required disclosure.

There has been no change in our internal control over financial reporting during the three months ended June 30, 2024 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

CAUTIONARY NOTE CONCERNING FACTORS THAT MAY AFFECT FUTURE RESULTS

This Form 10-Q and other materials Carrier has filed or will file with the SEC contain or incorporate by reference statements which, to the extent they are not statements of historical or present fact, constitute "forward-looking statements" under the securities laws. From time to time, oral or written forward-looking statements may also be included in other information released to the public. These forward-looking statements are intended to provide management's current expectations or plans for our future operating and financial performance, based on assumptions currently believed to be valid. Forward-looking statements can be identified by the use of words such as "believe," "expect," "expectations," "plans," "strategy," "prospects," "estimate," "project," "target," "anticipate," "will," "should," "see," "guidance," "outlook," "confident," "scenario" and other words of similar meaning in connection with a discussion of future operating or financial performance or the Separation. All forward-looking statements involve risks, uncertainties and other factors that may cause actual results to differ materially from those expressed or implied in the forward-looking statements. These risks and uncertainties include, but are not limited to, those described above under Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, below under Part II, Item 1A. Risk Factors, and other risks and uncertainties listed from time to time in our filings with the SEC.

PART II – OTHER INFORMATION

Item 1. Legal Proceedings

See Note 19 – Commitments and Contingent Liabilities in the Notes to the accompanying Unaudited Condensed Consolidated Financial Statements for information regarding legal proceedings.

Except as otherwise noted previously, there have been no material developments in legal proceedings. For previously reported information about legal proceedings refer to "Business – Legal Proceedings" in our 2023 Form 10-K.

Item 1A. Risk Factors

There have been no material changes in the Company's risk factors from those disclosed in "Risk Factors" in our 2023 Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities

The following table provides information about our purchases during the three months ended June 30, 2024 of equity securities that are registered by us pursuant to Section 12 of the Exchange Act.

| | Total Number of Shares Purchased (in 000's) | Average Price Paid per Share ⁽¹⁾ | Total Number of Shares Purchased as Part of a Publicly Announced Program (in 000's) | Approximate Dollar Value of Shares that May Yet Be Purchased Under the Program (in millions) |
|--------------------|---|---|---|--|
| 2024 | | | | |
| April 1 - April 31 | — | \$ — | — | \$ 2,129 |
| May 1 - May 31 | — | \$ — | — | \$ 2,129 |
| June 1 - June 30 | — | \$ — | — | \$ 2,129 |
| Total | — | \$ — | — | \$ 2,129 |

⁽¹⁾ Excludes broker commissions.

We may purchase our outstanding common stock from time to time subject to market conditions and at our discretion. Repurchases occur in the open market or through one or more other public or private transactions pursuant to plans complying with Rules 10b5-1 and 10b-18 under the Exchange Act. Since the initial authorization in February 2021, the Company's Board of Directors authorized the repurchase of up to \$4.1 billion of the Company's outstanding common stock.

On January 2, 2024, the Company completed the acquisition of the VCS Business from Viessmann for total consideration of \$14.2 billion. The purchase price consisted of (i) \$11.2 billion in cash and (ii) 58,608,959 shares of the Company's common stock, which were issued to Viessmann in a transaction exempt from registration pursuant to Section 4(a)(2) of the Securities Act of 1933, as amended.

Item 5. Other Information

During the three months ended June 30, 2024, no director or Section 16 officer of the Company adopted or terminated a "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement," as each term is defined in Item 408(a) of Regulation S-K.

Item 6. Exhibits

| Exhibit Number | Exhibit Description |
|----------------|---|
| 3.1 | Third Amended and Restated Bylaws of Carrier Global Corporation (incorporated by reference to Exhibit 3.1 of Carrier Global Corporation's Current Report on Form 8-K filed with the SEC on June 7, 2024, File No. 001-39220) |
| 10.1 | 364-Day Credit Agreement, dated as of May 17, 2024, among Carrier Global Corporation and Carrier Intercompany Lending Designated Activity Company as borrowers, the lenders party thereto, and JPMorgan Chase Bank, N.A., as administrative agent (incorporated by reference to Exhibit 10.1 of Carrier Global Corporation's Current Report on Form 8-K filed with the SEC on May 17, 2024, File No. 001-39220) |
| 10.2 | Letter Agreement, dated June 24, 2024, by and between Carrier Corporation and Jurgen Timperman* |
| 15 | Letter Re: Unaudited Interim Financial Information* |
| 31.1 | Rule 13a-14(a)/15d-14(a) Certification* |
| 31.2 | Rule 13a-14(a)/15d-14(a) Certification* |
| 31.3 | Rule 13a-14(a)/15d-14(a) Certification* |
| 32 | Section 1350 Certifications* |
| 101.INS | XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.* (File name: carr-20240630.xml) |
| 101.SCH | XBRL Taxonomy Extension Schema Document.* (File name: carr-20240630.xsd) |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document.* (File name: carr-20240630_cal.xml) |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document.* (File name: carr-20240630_def.xml) |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document.* (File name: carr-20240630_lab.xml) |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document.* (File name: carr-20240630_pre.xml) |
| 104 | Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document and contained in Exhibit 101 |

Notes to Exhibits List:

* Filed herewith.

+ Exhibit is a management contract or compensatory plan or arrangement.

** Certain exhibits and schedules to this exhibit have been omitted in accordance with Item 601(a)(5) of Regulation S-K. The registrant agrees to furnish supplementally a copy of all omitted exhibits and schedules to the Securities and Exchange Commission upon its request.

† Certain portions of this exhibit have been omitted in accordance with Item 601(b)(2)(ii) of Regulation S-K. The registrant agrees to furnish supplementally an unredacted copy of this exhibit to the Securities and Exchange Commission upon its request.

Attached as Exhibit 101 to this report are the following formatted in XBRL (Extensible Business Reporting Language): (i) Condensed Consolidated Statement of Operations for the three and six months ended June 30, 2024 and 2023, (ii) Condensed Consolidated Statement of Comprehensive Income for the three and six months ended June 30, 2024 and 2023, (iii) Condensed Consolidated Balance Sheet as of June 30, 2024 and December 31, 2023, (iv) Condensed Consolidated Statement of Cash Flows for the six months ended June 30, 2024 and 2023, (v) Condensed Consolidated Statement of Changes in Equity for the three and six months ended June 30, 2024 and 2023 and (vi) Notes to Condensed Consolidated Financial Statements.



Carrier
13995 Pasteur Boulevard
Palm Beach Gardens, FL 33410

June 24, 2024

Jurgen Timperman
President, Fire & Security
7778 SE County Estates Way
Jupiter, FL 33458

Dear Jurgen,

This letter agreement (this "Agreement") sets forth certain terms and conditions relating to your separation from service with Carrier Global Corporation and its subsidiaries (the "Company").

Your last day of employment will be July 1, 2024 (the "Separation Date") and you will be entitled to the following benefits upon your separation from service as President, Fire & Security of the Company, the amounts of which are set forth in detail on Schedule I, subject to the terms and conditions set forth below.

1. ELG Award: You will become fully vested in your restricted stock units ("RSUs") granted on October 16, 2017 pursuant to the legacy United Technologies Corporation Long-Term Incentive Plan (the "ELG Award") [because your separation from service qualifies as a "Mutually Agreeable Termination" under the ELG Award] and will settle in shares of the Company as soon as reasonably practicable, but in no event later than 30 days following the effective date of the Release (as defined below).

2. 2022 and 2023 Equity Awards: You will become fully vested in your stock appreciation rights ("SARs") and performance share units ("PSUs") granted on February 2, 2022 and on February 1, 2023 under the Company's 2020 Long-Term Incentive Plan ("LTIP") (the "Equity Awards"). Your PSUs will vest, as scheduled, with final vesting, based on actual final performance and will settle in shares of the Company at the same time shares are delivered to active employees. Your vested SARs will remain exercisable for five years following the Separation Date.

3. Retention Bonus Award: Based on the substantial completion of certain exit transactions in connection with the divestiture of the Fire & Security business of the Company, you will be paid your retention bonus under that certain Retention Bonus Letter provided to you by the Company on June 8, 2023 in the amounts set forth on Schedule I as soon as reasonably practicable, but in no event later than 60 days following, the effective date of the Release.

4. Prorated Bonus; Continuation of Benefits: Under the Company's Senior Executive Severance Plan (the "Severance Plan"), you will receive a prorated annual bonus based on actual business performance for fiscal year 2024 ("Prorated Bonus"), calculated based on the number of days you worked in the fiscal year through the Separation Date, payable no later than 60 days following the effective date of the Release. In addition, for 12 months following termination, you will receive the continued healthcare and transition benefits and outplacement services under the Severance Plan. For the avoidance of doubt, after giving effect to Section 3.2 of the Severance Plan, no payments in respect of Section 3.1(a)(i) of the Severance Plan will be payable to you (*i.e.*, since the value of the fully vested ELG Award described in this Agreement exceeds the value of any payments under Section 3.1(a)(i) of the Severance Plan).

Except as otherwise set forth herein, you acknowledge that you are not entitled to any additional payments, compensation or severance of any kind whatsoever, whether under contract or arising under applicable

law or regulations. Notwithstanding anything in this Agreement or the Release, you are not waiving any rights to amounts you are vested in under the Company's Savings Restoration Plan (\$606,508) and the Company's Automatic Contribution Excess Plan (\$293,916), which will be distributed as set forth in those plan terms, subject to compliance with Section 409A of the tax code, and any accrued but unpaid vacation through the Separation Date.

The parties intend that any amounts payable hereunder that could constitute "deferred compensation" within the meaning of Section 409A of the Internal Revenue Code of 1986, as amended ("Section 409A"), will be compliant with or exempt from Section 409A. Notwithstanding the foregoing, the Company will have no obligation to indemnify or otherwise hold you (or any beneficiary) harmless from any or all of such taxes or penalties. For purposes of Section 409A, each of the payments that may be made under this Agreement are designated as separate payments.

You acknowledge and agree that as a condition to receipt of the payments provided hereunder, you will continue to abide by the terms of all of the restrictive covenants and post-employment obligations set forth in the LTIP and schedules of terms (including the attachments thereto) governing the Equity Awards, including, but not limited to, the perpetual confidentiality, two-year non-competition, two-year non-solicitation of employees, customers and suppliers and perpetual non-disparagement covenants set forth thereunder, and any other agreement between you and the Company that by their terms survive your separation from service (the "Continuing Obligations").

The Company's obligation to make the Severance Payments is expressly conditioned on (i) your continued compliance with the Continuing Obligations, (ii) your execution of this Agreement and the Release of Claims substantially in the form attached hereto as Exhibit A (the "Release") by no later than July 15, 2024 and (iii) your nonrevocation of the Release during the seven-day period immediately following the date that you sign and return this Agreement and the Release.

We are sincerely grateful for the contributions that you have made during your service with the Company. Please indicate your agreement to the terms of this letter by signing and dating below.

Very truly yours,

CARRIER GLOBAL CORPORATION

By: _____

Name: Nadia Villeneuve

Title: SVP and Chief Human Resources Officer

I hereby accept the terms of this Agreement and agree to abide by the provisions hereof:

Jurgen Timperman

Date: _____

July 25, 2024

Securities and Exchange Commission
100 F Street, N.E.
Washington, DC 20549

Commissioners:

We are aware that our report dated July 25, 2024 on our review of interim financial information of Carrier Global Corporation, which appears in this Quarterly Report on Form 10-Q, is incorporated by reference in the Registration Statements on Form S-3 (No. 333-237157) and Form S-8 (No. 333-237207) of Carrier Global Corporation.

Very truly yours,

/s/ PricewaterhouseCoopers LLP

Miami, Florida

CERTIFICATION

I, David Gitlin, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Carrier Global Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 25, 2024

/s/David Gitlin

David Gitlin

Chairman and Chief Executive Officer

CERTIFICATION

I, Patrick Goris, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Carrier Global Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 25, 2024

/s/Patrick Goris

Patrick Goris
Senior Vice President and Chief Financial Officer

CERTIFICATION

I, Kyle Crockett, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Carrier Global Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 25, 2024

/s/Kyle Crockett

Kyle Crockett
Vice President, Controller and Chief Accounting Officer

Section 1350 Certifications
Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
(Subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code)

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), each of the undersigned officers of Carrier Global Corporation, a Delaware corporation (the "Corporation"), does hereby certify that:

The Quarterly Report on Form 10-Q for the quarter ended June 30, 2024 (the "Form 10-Q") of the Corporation fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 and information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

Date: July 25, 2024

/s/David Gitlin
David Gitlin
Chairman and Chief Executive Officer

Date: July 25, 2024

/s/Patrick Goris
Patrick Goris
Senior Vice President and Chief Financial Officer

Date: July 25, 2024

/s/Kyle Crockett
Kyle Crockett
Vice President, Controller and Chief Accounting Officer